

ATTACHMENT 1

E-PLUS TECHNOLOGIES

Category 1 - Audio Equipment		
Microphones, Speakers, Amplifiers, Sound Systems, Racks-Multimedia, Antennas, Assisted Listening Devices, Audio Cassette Players/Recorders, CD Players/Recorders		
Category	Manufacturer	Discount
1	BIAMP	42.0%
1	Clock Audio	30.0%
1	Lowell	42.0%
1	Polycom	28.0%
1	QSC Audio	20.0%
1	Shure	19.0%
1	Sony	03.0%
1	Tannoy	30.0%

Category 2 - Presentation Equipment, and/or		
Category 2a - Supplies/Accessories		
Multimedia Control Systems, Easels, Screens-Projection, Whiteboards-Electronic, Copy & Marker Boards, Bulletin Boards, Carts-A/V & Stands, AV Stage/Event Lighting, Presentation & Training Aids, Laser Pointers, Lecterns/ Podiums, Power Point Advancers & Teaching Stations		
Category	Manufacturer	Discount
2	Avteq	30.0%
2a	Cisco	40.0%
2	Crestron	45.0%
2	Focal Point	06.0%
2, 2a	Polycom	28.0%
2a	Shure	19.0%
2	SMART Technologies	19.0%
2	Sony	3.0%
2a	Vaddio	15.0%
2	V-Brick	22.0%
2	Video Furniture International (VFI)	42.0%
2	ViewSonic	17.0%

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**Category 3 - Projector Data/Video, and/or
Category 3a - Supplies/Accessories**

Home Theater, Blu-Ray Players/ Recorders, DVD Players/Recorders, Projectors,
Projector Cases/Bulbs, & Document Cameras

Category	Manufacturer	Discount
3, 3a	Christie Digital	24.0%
3, 3a	Samsung	28.0%
3, 3a	Sharp	35.0%
3, 3a	Sony	03.0%
3, 3a	Viewsonic	17.0%
3, 3a	Vutec	30.0%

Category 4 - Monitors

A/V, DVD, TV/DVD Combo, LCD, Plasma, Symposium Writing Tablet, TV
Monitors and Television. All monitors must be flat panels, LCD LED or Plasma
TVs

Category	Manufacturer	Discount
4	Samsung	28.0%
4	Sharp	35.0%
4	SMART Technologies	19.0%
4	Sony	03.0%
4	Toshiba	15.0%
4	Viewsonic	17.0%

**Category 5 - Media Recording/Playback Products, and/or
Category 5a - & Supplies/Accessories**

Tapes-Audio & Video, Analog & Digital, Optical Media, Hard Drive Devices,
SD/HD Memory Cards-CDs, DVDs

Category	Manufacturer	Discount
5, 5a	Cisco	40.0%
5, 5a	Polycom	28.0%
5, 5a	Sony	03.0%
5, 5a	V-Brick	22.0%

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Category 6 - Photography Equipment, and/or

Category 6a - Supplies/Accessories

Camcorders, Digital Cameras, Digital Video Cameras, Camera Support Equipment, Document Camera, Camera Digital Still, Camera Lenses, Still Digital Cameras; Tripods; Monopods, Lighting

Category	Manufacturer	Discount
6, 6a	Sony	3.0%

Category 7 - Videoconferencing Equipment, and/or

Category 7a - Supplies/Accessories

Web-Casting & Capturing Equipment, Audio Conferencing Equipment (Phones)

Category	Manufacturer	Discount
7, 7a	Avteq	30.0%
7, 7a	Cisco/Tandberg	40.0%
7, 7a	Crestron	45.0%
7, 7a	Lowell	42.0%
7, 7a	Nexus on Demand	5.0%
7, 7a	Polycom	28.0%
7, 7a	Smart Technologies	19.0%
7, 7a	V-Brick	22.0%
7, 7a	Video Furniture International (VFI)	42.0%
7, 7a	Vyopta	24.0%

Category 8 – Cables

Category	Manufacturer	Discount
8	Cisco	40.0%
8	Crestron	45.0%