

Data Security Solutions (DSS)

Tim Seppi – Dell Security Specialist

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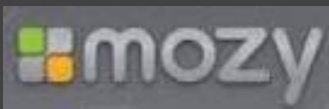
Why Security at Dell?

“Security has got to be part of what you do every single day. Across the entire spectrum, **we are embedding security in everything that we do...**”

– Michael Dell

/ABSOLUTE

airwatch®



Cyber Security Best Practices: +95% of attacks at the endpoint

1. Cyber security awareness campaign
 2. Vulnerabilities: Inventory and patch management:
 3. Multi factor authentication
 4. Protect data with encryption
 5. Predict and prevent malware attacks
5. An ounce of prevention is worth a pound of cure i.e. EDR





Why Your Antivirus Isn't Working Anymore.

Tim Seppi | Data Security Solutions
Andreas Xenos | Engineer

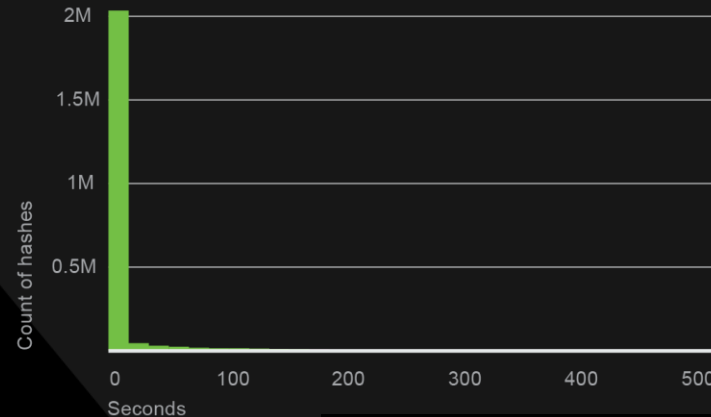
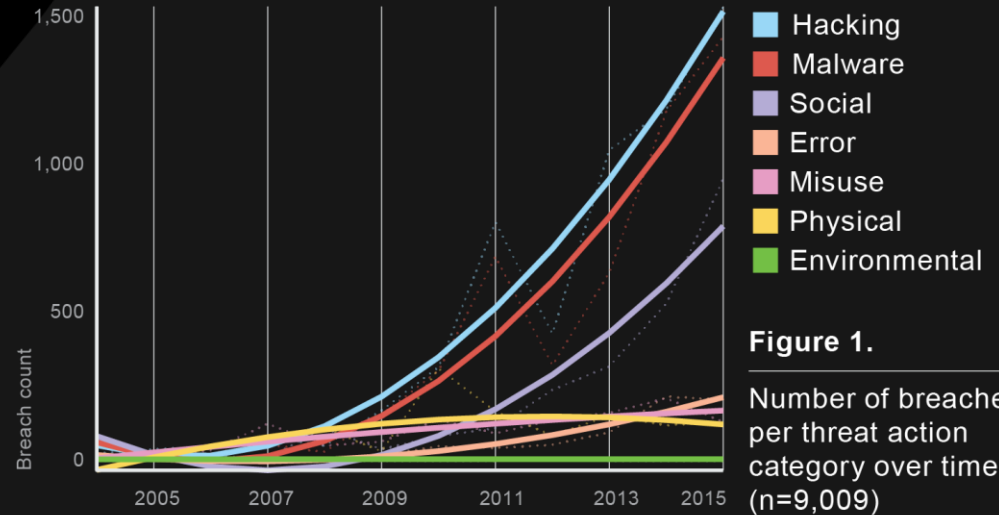
Symantec's senior vice president Brian Dye declared to the Wall Street Journal that antivirus "is dead.. May 2014

Trend Micro's CEO, Eva Chen, threw down the gauntlet to her competitors last week, proclaiming that hackers are ahead of the game and that the anti-virus industry "sucks"
Jun 2008



2016 VERIZON DBIR

- Malware is used in 90% of cyber incidents
- Adversaries create huge numbers of malware variants to avoid detection... or they design one just for you
- Unique malware is the norm rendering traditional AV totally useless.



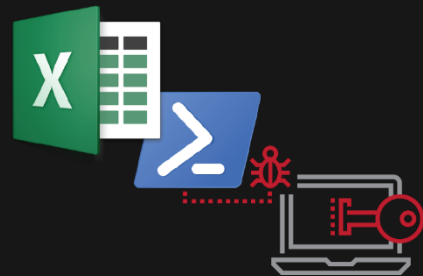
COMMON VECTORS OF ATTACK



EMAILED DOC WITH
MALICIOUS MACRO
FETCHES MALWARE

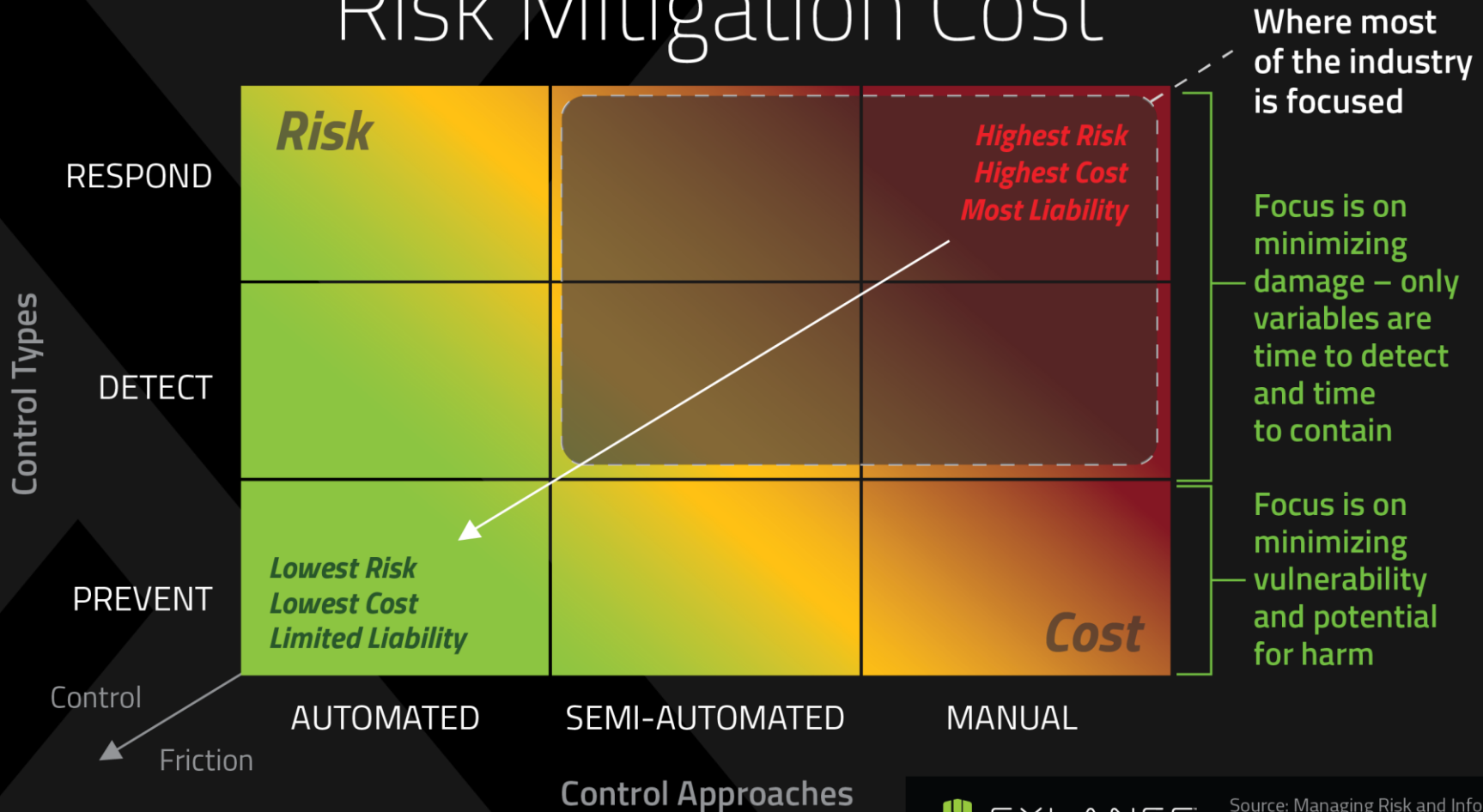


USER DOWNLOADS
MALWARE



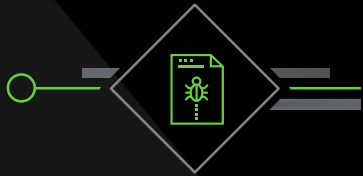
DOC WITH MALICIOUS
POWERSHELL FETCHES CODE
TO DUMP CREDENTIALS

Risk Mitigation Cost



Past Present & Future of Security

Past



AV

Present



Hips /
Anti-Exploitation



Sandboxing



Isolation



EDR

Future



AI

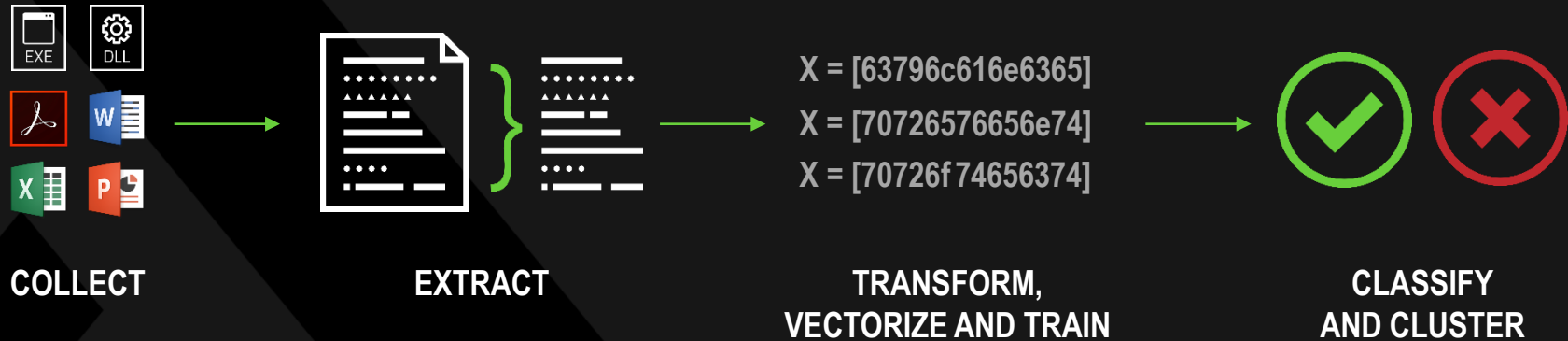
Humans Needed

Specialized Humans Needed
Post-Execution

No Humans
Pre-Execution

HOW IS IT DONE?

ALGORITHMIC SCIENCE AND MACHINE LEARNING



Leverage the power of **machines**, not humans, to dissect malware's **DNA**. **Artificial intelligence** then determines if the code is **safe** to run.

NEXT GENERATION



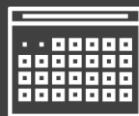
RELY ON AI & ML



ANALYZE MALWARE AT THE DNA-LEVEL



ADVANCED THREAT PREVENTION



MINIMAL UPDATES



WORK ON AIR GAPPED NETWORKS



PREDICT AND PREVENT

TRADITIONAL APPROACH



RELY ON HUMAN CLASSIFICATIONS



REQUIRE ON-PREMISE INFRASTRUCTURE



WAIT FOR THREATS TO EXECUTE



REQUIRE CONSTANT UPDATES



SIGNATURES



HEURISTICS



BEHAVIORAL ANALYSIS



MICRO-VIRTUALIZATION



SANDBOXING

QUESTIONS — AND — ANSWERS