

**MEEC IT Hardware RFP 972016 Award  
Alliance InfoSystems, LLC**

**Category 2 - Data Storage Devices & Systems**

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Nimble	30	5	
♣ Datrium	25	10	

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

<b>"Virtual Computing" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Dell / Wyse	15	5	
VMWare	15	5	
♣ 10Zig	19	12	

**Category 4 - Network Hardware**

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Aruba/ HP	30	5	
Barracuda	18	15	
Meraki/ Cisco	30	30	
Sonicwall	21	10	

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing