

**MEEC IT Hardware RFP 972016 Award**  
**Applied Technology Services**

**Price Note:** SELP is MSRP Equivalent

**Category 1 - Desktop, Laptop, and Portable Computers/ Tablets computers.**

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Acer	4	4	<p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.</p> <p><b>Imaging:</b> Rate per device, dependent on quantity</p> <p><b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics</p>
Dell	8	5	<p><b>Base discount is inclusive of Chromebooks.</b> NOTE: Chromebook pricing is much more competitive than other desktop, laptop and tablet models.</p> <p><b>Base pricing also includes Inspiron, Vostro and XPS configurations currently available through the Dell Member Purchase Program for personal purchase.</b> NOTE: these brands are typically considered "retail" brands are not typically accessible by value added resellers. They have been included to allow for personal purchases by faculty, staff and students.</p> <p><b>Additional Brand Discounts:</b>  <b>Additional 22% (30% total) off MSRP on all Dell "business-class" brands, including Latitude, Optiplex and Precision brands</b></p> <p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.</p> <p><b>Leasing:</b> Available through Dell Financial Services.</p> <p><b>Imaging:</b> Rate per device, dependent on quantity</p> <p><b>Installation:</b> Rate per device, dependent on quantity</p> <p><b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics</p> <p><b>Warranty:</b> ATS will provide warranty service if named by customer in Dell TechDirect portal</p>
Google	2	2	<p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.</p> <p><b>Imaging/Configuration Services:</b> Rate per device, dependent on quantity</p> <p><b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics</p>

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Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation &amp; Maintenance</u> <u>Services</u> Minimum % Discount Off SELP*	Value Added Pricing
HPI	8	5	<p><b>Base discount is inclusive of Chromebooks, Elite Pad, ProBook, Elitebook, Entry-level and Mid-Range Notebooks and Tablets</b></p> <p><b>Additional Brand Discounts:</b>            - Additional 7% (15% total) off MSRP on Mid-Range Notebooks including the 9480m, Noteboox 6xx, Tablet Pro x2, 612 and Pro Tablet 608            - Additional 7% (15% total) off MSRP on High End Mobile Workstations including 740, 745, 750, 755, 840, 850, Z Book            - Additional 7% (15% total) off MSRP on Thin Clients including HP Thin Client txx Family and Notebook t Series            - Additional 12% (20% total) off MSPR on all Fixed Workstations including Z1, Z2xx, Z4xx, Sprout, Z6xx, Z8xx</p> <p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.  <b>Leasing:</b> Available through HP Financial Services.  <b>Imaging:</b> Rate per device, dependent on quantity  <b>Installation:</b> Rate per device, dependent on quantity  <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics  <b>Warranty:</b> ATS will provide warranty service if named by customer in Dell TechDirect portal</p>
Fujitsu	12	5	<p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.  <b>Imaging:</b> Rate per device, dependent on quantity  <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics</p>
Lenovo	5	5	<p><b>Base Discount is inclusive of Chromebooks.</b></p> <p><b>Additional Brand Discounts:</b>            - Additional 25% (30% total) off MSRP on all Lenovo Think products including ThinkCentre and ThinkPad Laptops and Tablets</p> <p><b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting.  <b>Imaging:</b> Rate per device, dependent on quantity  <b>Installation:</b> Rate per device, dependent on quantity  <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics</p>

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<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Microsoft	5	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Imaging:</b> Rate per device, dependent on quantity <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics
Motion	10	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Imaging:</b> Rate per device, dependent on quantity <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics
Samsung	1	5	<b>Base discount is inclusive of Chromebooks.</b>  <b>Additional Brand Discounts:</b> - Additional 11% (12% total) off MSRP on Galaxy tablets - Additional 19% (20% total) off MSRP on Notebook 7 and Notebook 9 <b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Imaging:</b> Rate per device, dependent on quantity <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics
Toshiba	5	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Imaging:</b> Rate per device, dependent on quantity <b>Special Delivery Services:</b> Rate per device, dependent on quantity and logistics

**Category 2 - Data Storage Devices & Systems**

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Barracuda	10	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting

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<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Buffalo	15	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Dell	30	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Dell-EMC	25	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Flexpod	25	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Fujitsu	18	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
HPE	20	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through HP Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Isilon	25	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Net Gear	15	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
VCE	25	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting

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**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Dell	25	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Fujitsu	18	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Lenovo	30	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting

<b>"Virtual Computing" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Redhat	10	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
VMWare	10	5	<b>Volume Discounts/Promotions:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting <b>Price Note:</b> SELP is MSRP Equivalent

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**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
AeroHive	30	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Aruba/ HP	30	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through HP Financial Services <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Checkpoint	30	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
CISCO	30	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Dell	20	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
D-Link	20	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Extreme Networks	25	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Force 10	20	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting

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<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Fujitsu	5	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
HPE	30	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through HP Financial Services <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
iBoss	15	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Lightspeed	15	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Meru	5	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Sonicwall	20	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Ubiquiti Networks	15	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
Xirrus	20	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting
♣ RSA	10	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting. <b>Leasing:</b> Available through Dell Financial Services. <b>Installation / Maintenance Services:</b> Dependent on scope of work, rates applied at time of quoting

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**Category 5 - Computer Hardware Peripherals**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b>Minimum % Discount Off</b>	<b>Value Added Pricing</b>
Adaptec	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ADS Technologies	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Altec Lansing	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Antec	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
AOC Monitors	10	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
APC	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
APG	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ASUS	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Athena Power	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ATI	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Augmentix	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Avaya	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
AVerMedia	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
AVG	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Avocent	3	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Axis Communications	6	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Belkin	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
BenQ	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Bose	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Brother	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Buffalo Technology	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.



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<b>Brands</b>	<b>Minimum % Discount Off</b>	<b>Value Added Pricing</b>
Cables Unlimited	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Canon	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Case Logic	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Centon	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Chief	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Corsair	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
CP Technologies	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Creative Labs	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Creston	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
CTX International	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
CyberLink	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
CyberPower	10	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Dalite	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Dell	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
D-Link	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Draper	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Dymo	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Eagle Tech	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Eaton	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ECS (EliteGroup)	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Edimax	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Elmo	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Elo	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

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Encore	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Enermax	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
EnGenius Technologies	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Enhance Technology	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Epson	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Epson America	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Ergotron	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ESET	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Everki	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Fellowes	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Fonality	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Fujitsu	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Garmin	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Griffin Technology	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Hauppauge	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Hawking Technology	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
HPE	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
HPI	5	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
HighPoint Technologies	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Hitachi, Ltd.	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Imation	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Intuit	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
IOGear	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

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Iomega Corp	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ioSafe	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
iStarUSA Inc.	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
JABRA	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
JVC	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Kemp	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Kensington	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Klipsch	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Kodak	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
LaCie	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Lego	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Lexar	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Lexmark	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Lian-Li	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Liebert	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Logitech	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Lorex Technology	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Mad Catz	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Magellan	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Memorex	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Mobile Edge	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Monster Cable	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
NEC	3	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

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NEC Display Solutions	3	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Netis Systems	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Nikon Inc	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Nuance	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Nvidia	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Oki Data	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Olevia	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Olympus America Inc.	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Panasonic	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Parrot	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Patriot Memory	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Pebble Technology Corp.	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Pentax	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Pharos	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Philips	10	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Pinnacle System	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Plantronics	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Plextor	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Plustek	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
PNY	10	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Polk Audio	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Promethean	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

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<b>Brands</b>	<b>Minimum % Discount Off</b>	<b>Value Added Pricing</b>
Qlogic	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Qnap	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Q-See	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Quantum	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Ricoh	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sandisk	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sans Digital	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Seagate	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sharp	10	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Shuttle Computer	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sigma Product	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
SimpleTech	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sonnet Technologies	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Sony	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Speck Products	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
SuperMicro	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Swann Communications	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Swiss Gear	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Synology Inc.	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Targus	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
TomTom	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Toshiba	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Transcend	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

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<b>Brands</b>	<b>Minimum % Discount Off</b>	<b>Value Added Pricing</b>
Turtle Beach/Voyetra	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Tyan	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Verbatim	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
ViewSonic	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Visioneer	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
VisionTEK	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Vizio	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Wacom	2	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
WatchGuard	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Wenger	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Western Digital	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Xerox	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
XFX	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Yellow Machine / Anthology	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Zebra	4	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
Z-Line	1	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.
♣ Elsag North America	15	<b>Volume Discounts:</b> Additional discounts may be available and will be applied at time of quoting.

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing