MEEC IT Hardware RFP 972016 Award
Bell Techlogix

Solutions Contractor - Bell Techlogix will be able to provide integrated computing solutions that cross or blend the definitions of the individual categories to provide an integrated system. Such systems contracts will include systems engineering, implementation, and support services not to exceed 49% of the total contract value (51% or more hardware, 49% or less services).

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Lenovo	6%	20%	Volume discounts available, deployment services, ongoing support services

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell	20%	20%	Deployment and configuration services; installation services; ongoing support services
Lenovo	26%	20%	Deployment and configuration services; installation services; ongoing support services

"Virtual Computing" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
VMWare	10%	20%	Deployment and configuration services; installation services; ongoing support services

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
AeroHive	27%	20%	Site surveys; installation services; ongoing hosting and support services
IBM	23%		

Category 5 *- Computer Hardware Peripherals*

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
HPI	6%	Deployment services; ongoing support services
Lenovo	5%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing