

**MEEC IT Hardware RFP 972016 Award  
Connection Public Sector Solutions**

See Notes at end of worksheet.

**Category 1 - Desktop, Laptop, & Portable Computers / Tablets**

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Acer	4%	5%	Up to 10%
Samsung	4%	5%	Up to 10%

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Hitachi	6%	5%	

**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Blue Coat	6%		
Enterasys	6%	5%	Up to 25%
Meru	6%	5%	
Ubiquiti Networks	6%	5%	

**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

***Category 5 Only: Value Added Pricing would be applied using our product category designation within a manufacturers' offerings. Detailed category discounts are available upon request.***

<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Adaptec	4%	Up to 20%
ADS Technologies	4%	Up to 10%
Altec Lansing	4%	Up to 9%
Antec	4%	Up to 9%
AOC Monitors	4%	Up to 10%
APC	4%	Up to 10%
APG	4%	Up to 20%

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<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
ASUS	4%	Up to 10%
Athena Power	4%	
Avaya	4%	Up to 20%
AVerMedia	4%	Up to 20%
AVG	4%	Up to 10%
Avocent	4%	Up to 20%
Axis Communications	4%	Up to 20%
Belkin	4%	Up to 20%
BenQ	4%	Up to 20%
Brother	4%	Up to 20%
Buffalo Technology	4%	Up to 20%
Canon	4%	Up to 20%
Case Logic	4%	Up to 20%
Centon	4%	Up to 8%
Chief	4%	Up to 20%
Corsair	4%	Up to 20%
CP Technologies	4%	Up to 20%
Creative Labs	4%	Up to 20%
CTX International	4%	Up to 20%
CyberPower	4%	Up to 10%
Dalite	4%	Up to 20%
Dell	4%	Up to 20%
D-Link	4%	Up to 20%
Draper	4%	Up to 9%
Dymo	4%	Up to 20%
Eagle Tech	4%	Up to 6%
Eaton	4%	Up to 20%
Elmo	4%	Up to 20%
Elo	4%	Up to 20%
Enermax	4%	Up to 8%
EnGenius Technologies	4%	Up to 9%
Enhance Technology	4%	Up to 20%
Epson	4%	Up to 20%
Epson America	4%	Up to 20%
Ergotron	4%	Up to 20%
ESET	4%	Up to 10%
Fellowes	4%	Up to 20%
Fujitsu	4%	Up to 20%
Garmin	4%	Up to 20%
Griffin Technology	4%	Up to 20%
Hauppauge	4%	Up to 20%
Hawking Technology	4%	Up to 20%
HPE	4%	Up to 20%
HPI	4%	Up to 20%
HighPoint Technologies, Inc	4%	Up to 20%
Hitachi, Ltd.	4%	Up to 20%

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<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Imation	4%	Up to 10%
Intuit	4%	Up to 20%
IOGear	4%	
ioSafe	4%	Up to 10%
iStarUSA Inc.	4%	Up to 20%
JABRA	4%	Up to 20%
JVC	4%	Up to 20%
Kemp	4%	Up to 10%
Kensington	4%	Up to 20%
Kodak	4%	Up to 20%
LaCie	4%	Up to 20%
Lexar	4%	Up to 9%
Lexmark	4%	Up to 20%
Liebert	4%	Up to 20%
Logitech	4%	Up to 20%
Lorex Technology Inc.	4%	Up to 20%
Magellan	4%	Up to 20%
Memorex	4%	Up to 20%
Mobile Edge	4%	Up to 9%
Monster Cable	4%	Up to 20%
NEC	4%	Up to 20%
NEC Display Solutions	4%	Up to 20%
Nikon Inc	4%	Up to 9%
Nuance	4%	Up to 20%
Nvidia	4%	
Oki Data	4%	Up to 20%
Olympus America Inc.	4%	Up to 20%
Panasonic	4%	Up to 20%
Patriot Memory	4%	Up to 8%
Pebble Technology Corp	4%	
Philips	4%	Up to 20%
Pinnacle System	4%	Up to 10%
Plantronics	4%	Up to 20%
Plustek	4%	Up to 8%
PNY	4%	Up to 20%
Promethean	4%	Up to 20%
Qlogic	4%	Up to 20%
Qnap	4%	Up to 10%
Q-See	4%	Up to 20%
Quantum	4%	Up to 20%
Ricoh	4%	Up to 20%
Sandisk	4%	Up to 9%
Sans Digital	4%	
Seagate	4%	Up to 20%
Sharp	4%	Up to 20%
Shuttle Computer	4%	Up to 20%

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<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Sonnet Technologies	4%	Up to 20%
Sony	4%	Up to 20%
Speck Products	4%	Up to 9%
SuperMicro	4%	Up to 20%
Swann Communications	4%	Up to 20%
Synology Inc.	4%	Up to 8%
Targus	4%	Up to 20%
Toshiba	4%	Up to 20%
Transcend	4%	Up to 20%
Tyan	4%	Up to 20%
Verbatim	4%	Up to 20%
ViewSonic	4%	Up to 20%
Visioneer	4%	Up to 20%
VisionTEK	4%	Up to 9%
Vizio	4%	Up to 20%
Wacom	4%	Up to 20%
WatchGuard	4%	Up to 10%
Wenger	4%	Up to 20%
Western Digital	4%	Up to 9%
Xerox	4%	Up to 10%
Zebra	4%	Up to 20%
♣Microsoft	4%	Up to 20%

\***SELP** = Contractor's published or otherwise verifiable Standard Educational List Pricing

Percentage of discount shall be from Connection Public Sector Solutions' catalog (Web) list price.

**Value added pricing** - applies to custom configurations, manufacturer special pricing for volume, or, MEEC manufacturer specific products with special pricing. Value Added Pricing can be applied to our web based catalog based on MEEC manufacturer specific products with special pricing.

Connection Public Sector Solutions offers products and solutions to meet your education administrative and teaching challenges. Utilizing our network of distributors and direct Original Equipment Manufacturer (OEM) relationships Connection Public Sector Solutions provides educational and volume discounts whenever possible and if available. As a National Solutions Provider, we are large enough to leverage our \$2.8 billion dollar purchasing power, but small enough to provide individual customized and vendor agnostic solutions. Our secure, managed web portal provides real time pricing for over 300,000 products and allows online access to these products and pricing to all MEEC members, faculty and staff.

Many manufacturers offer registration discount programs to NSP's and VAR's that Connection Public Sector Solutions endeavors to pass on savings ensuring customers receive the most competitive pricing.

Manufacturers also offer MEEC specific discounts, especially in Category 1 products, where the percentage off the catalog list price for these products can vary widely. Like deal registrations, Connection Public Sector Solutions works hard to ensure that these discounts are made available to all members of a contract group.