

## MEEC IT Hardware RFP 972016 Award

### Dell Inc.

\*Dell does not have SELP pricing, so discounts are off of Dell MSRP.

#### Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell	11%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Dell / Wyse	5%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Microsoft	5%		Dell will work with MEEC Members to provide additional discounts/ bundles.
Motion	5%		Dell will work with MEEC Members to provide additional discounts/ bundles.
Samsung	5%		Dell will work with MEEC Members to provide additional discounts/ bundles.

#### Category 2 - Data Storage Devices & Systems

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell	11%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Dell-EMC	10%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.

#### Category 3 - Server Class Hardware Equipment & Virtual Computing

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

"Server Class Hardware" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell	11%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
VMWare	5%		Dell will work with MEEC Members to provide additional discounts/ bundles.

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**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b>Hardware Minimum % Discount Off SELP*</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Dell	11%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Dell-EMC	10%	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
♣ SilverPeak	5%		Dell will work with MEEC Members to provide additional discounts/ bundles.

**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
APC	2%	additional discounts/ bundles.
Avaya	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Belkin	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Bose	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Buffalo Technology	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Canon	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Case Logic	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Chief	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Corsair	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
CyberLink	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Dalite	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Dell	11%	Dell will work with MEEC Members to provide additional discounts/ bundles.
D-Link	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Eaton	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Elmo	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Elo	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.

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<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Ergotron	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Fellowes	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Garmin	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Hauppauge	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Intuit	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
IOGear	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
JABRA	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Kemp	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Kensington	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Klipsch	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Lexmark	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Liebert	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Logitech	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Mobile Edge	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
NEC	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
NEC Display Solutions	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Nikon Inc	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Nvidia	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Panasonic	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Parrot	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Philips	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Plantronics	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
PNY	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Polk Audio	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Promethean	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Quantum	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.

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Sandisk	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Seagate	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Sony	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Swiss Gear	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Targus	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Verbatim	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
ViewSonic	2%	Dell will work with MEEC Members to provide additional discounts/ bundles.
VisionTEK	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Vizio	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Wacom	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Western Digital	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Xerox	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
Zebra	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.
♣Bretford	5%	Dell will work with MEEC Members to provide additional discounts/ bundles.