

**MEEC IT Hardware RFP 972016 Award  
Electronic Systems Inc.**

**Category 1 - Desktop, Laptop, & Portable Computers / Tablets**

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Dell	9%	9%	Additional discounts may apply depending on the volume and total solution being purchased.
HPI	10%	12%	* Chromebooks - 10% discount
			* Desktop - Entry-Level - 14% discount
			* Desktop - Mid-Range - 17% discount
			* Desktop - High-End - 20% discount
			* Desktop Options - 21% discount
			* Notebooks - Entry-Level - 14% discount
			* Notebooks - Mid-Range - 18% discount
			* Notebooks - High End - 20% discount
			* Tablets and Ultra-light Notebooks - 15% discount
			* Notebook Options - 21% discount
Lenovo	30%	12%	30% discount includes all Lenovo desktops, laptops and portable computers/tablets

Additional freight may be required on non-standard deliveries, i.e. express, international, or excessive weight.

**Category 2 - Data Storage Devices & Systems**

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Barracuda	17%	7%	Additional discounts may apply depending on the volume and total solution being purchased.
HPE	26%	17%	* Storage - Entry-Level - 26% discount
			* Storage - Enterprise-Level - 34% discount
Nimble	9%	17%	Additional discounts may apply depending on the volume and total solution being purchased.

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**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Cisco	37%	15%	Additional discounts may apply depending on the volume and total solution being purchased.
Cisco HyperFlex	37%	15%	Additional discounts may apply depending on the volume and total solution being purchased.
HPE	19%	17%	* Servers - Entry-Level - 19% discount
			* Servers - Mid-Range and High-End - 24% discount
Lenovo	25%	15%	Additional discounts may apply depending on the volume and total solution being purchased.
Nutanix	9%	9%	Additional discounts may apply depending on the volume and total solution being purchased.

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**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Aruba/ HP	35%	17%	Additional discounts may apply depending on the volume and total solution being purchased.
Barracuda	17%	7%	Additional discounts may apply depending on the volume and total solution being purchased.
Brocade	58.5%	15%	* Hardware discount - 58.5%
			* Software discount - 25%
CISCO	38%	15%	Additional discounts may apply depending on the volume and total solution being purchased.
HPE	35%	17%	Additional discounts may apply depending on the volume and total solution being purchased.
Meraki/ Cisco	38%	15%	Additional discounts may apply depending on the volume and total solution being purchased.

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**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Absolute	5%	
Adaptec	5%	
ADS Technologies	5%	
Altec Lansing	5%	
Antec	5%	
AOC Monitors	5%	
APC	5%	
APG	5%	
ASUS	5%	
Athena Power	5%	
ATI	5%	
Augmentix	5%	
Avaya	5%	
AVerMedia	5%	
AVG	5%	
Avocent	5%	
Axis Communications	5%	
Belkin	5%	
BenQ	5%	
Bose	5%	
Bretford	5%	
Brother	5%	
Buffalo Technology	5%	
Cables Unlimited	5%	
Canon	5%	
Case Logic	5%	
Centon	5%	
Chief	5%	
Corsair	5%	
CP Technologies	5%	
Creative Labs	5%	
Creston	5%	
CTX International	5%	
CyberLink	5%	
CyberPower	5%	
Dalite	5%	
Dell	5%	
D-Link	5%	
Draper	5%	
Dymo	5%	
Eagle Tech	5%	
Eaton	5%	

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ECS (EliteGroup)	5%	
Edimax	5%	
Elmo	5%	
Elo	5%	
Encore	5%	
Enermax	5%	
EnGenius Technologies	5%	
Enhance Technology	5%	
Epson	5%	
Epson America	5%	
Ergotron	5%	
ESET	5%	
Everki	5%	
Fellowes	5%	
Fonality	5%	
Fujitsu	5%	
Garmin	5%	
Griffin Technology	5%	
Hauppauge	5%	
Hawking Technology	5%	
HPE	5%	
HPI	5%	
HighPoint Technologies, Inc.	5%	
Hitachi, Ltd.	5%	
Imation	5%	
Intuit	5%	
IOGear	5%	
Iomega Corp	5%	
ioSafe	5%	
iStarUSA Inc.	5%	
JABRA	5%	
JVC	5%	
Kemp	5%	
Kensington	5%	
Klipsch	5%	
Kodak	5%	
LaCie	5%	
Lego	5%	
Lexar	5%	
Lexmark	5%	
Lian-Li	5%	
Liebert	5%	
Logitech	5%	
Lorex Technology Inc.	5%	
Mad Catz	5%	
Magellan	5%	

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Memorex	5%	
Mobile Edge	5%	
Monster Cable	5%	
NEC	5%	
NEC Display Solutions	5%	
Netis Systems	5%	
Nikon Inc	5%	
Nuance	5%	
Nvidia	5%	
Oki Data	5%	
Olevia	5%	
Olympus America Inc.	5%	
Panasonic	5%	
Parrot	5%	
Patriot Memory	5%	
Pebble Technology Corp	5%	
Pentax	5%	
Pharos	5%	
Philips	5%	
Pinnacle System	5%	
Plantronics	5%	
Plextor	5%	
Plustek	5%	
PNY	5%	
Polk Audio	5%	
Powerseed	5%	
Promethean	5%	
Qlogic	5%	
Qnap	5%	
Q-See	5%	
Quantum	5%	
Ricoh	5%	
Sandisk	5%	
Sans Digital	5%	
Seagate	5%	
Sharp	5%	
Shuttle Computer	5%	
Sigma Product	5%	
SimpleTech	5%	
Sonnet Technologies	5%	
Sony	5%	
Speck Products	5%	
SuperMicro	5%	
Swann Communications	5%	
Swiss Gear	5%	
Synology Inc.	5%	
Targus	5%	

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TomTom	5%	
Toshiba	5%	
Transcend	5%	
Turtle Beach/Voyetra	5%	
Tyan	5%	
Verbatim	5%	
ViewSonic	5%	
Visioneer	5%	
VisionTEK	5%	
Vizio	5%	
Wacom	5%	
WatchGuard	5%	
Wenger	5%	
Western Digital	5%	
Xerox	5%	
XFX	5%	
Yellow Machine/Anthology	5%	
Zebra	5%	
Z-Line	5%	

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\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing