MEEC IT Hardware RFP 972016 Award
En-Net Services

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Acer	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Asus	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Google	5%		For some product lines within this brand, En-Net can offer discounts as high as 15%
HPI	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Fuijitsu	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Lenovo	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Microsoft	6%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Panasonic	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Samsung	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Sony	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Toshiba	6%		For some product lines within this brand, En-Net can offer discounts as high as 70%

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Barracuda	10%		For some product lines within this brand, En-Net can offer discounts as high as 30%
Buffalo	15%		For some product lines within this brand, En-Net can offer discounts as high as 50%
Fujitsu	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Hitachi	26%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Net Gear	20%		For some product lines within this brand, En-Net can offer discounts as high as 50%
Nexsan	18%		For some product lines within this brand, En-Net can offer discounts as high as 30%
Nimble	5%		
Quantum	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Seagate	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Veritas	10%		For some product lines within this brand, En-Net can offer discounts as high as 65%
Western Digital	15%		For some product lines within this brand, En-Net can offer discounts as high as 65%

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Cisco	58%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Cisco HyperFlex	58%		
Fujitsu	11%		For some product lines within this brand, En-Net can offer discounts as high as 70%
HPE	20%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Nutanix	10%		For some product lines within this brand, En-Net can offer discounts as high as 65%

"Virtual Computing" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Redhat	10%		For some product lines within this brand, En-Net can offer discounts as high as 25%
VMWare	10%		For some product lines within this brand, En-Net can offer discounts as high as 70%
♣ SimpliVity	15%		

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Brocade	58%		For some product lines within this brand, En-Net can offer discounts as high as 70%
Checkpoint	15%		For some product lines within this brand, En-Net can offer discounts as high as 40%
CISCO	40%		For some product lines within this brand, En-Net can offer discounts as high as 70%
D-Link	15%		For some product lines within this brand, En-Net can offer discounts as high as 65%
Extreme Networks	30%		For some product lines within this brand, En-Net can offer discounts as high as 30%
Force Point	5%		
Fujitsu	15%		For some product lines within this brand, En-Net can offer discounts as high as 70%
HPE	39%		For some product lines within this brand, En-Net can offer discounts as high as 70%
LG-Ericson	5%		
Lightspeed	10%		For some product lines within this brand, En-Net can offer discounts as high as 25%
Meraki/ Cisco	45%		
Motorola	10%		For some product lines within this brand, En-Net can offer discounts as high as 65%
Sonicwall	20%		
Xirrus	40%		For some product lines within this brand, En-Net can offer discounts as high as 50%
♣ Adtran	15%		For some product lines within this brand, En-Net can offer discounts as high as 30%

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Adaptec	15%	For some product lines within this brand, En-Net can offer discounts as high as 30%
Antec	5%	
AOC Monitors	30%	For some product lines within this brand, En-Net can offer discounts as high as 40%
APC	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
APG	15%	
ASUS	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
AVG	30%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Avocent	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Axis Communications	15%	
Belkin	25%	For some product lines within this brand, En-Net can offer discounts as high as 70%
BenQ	15%	For some product lines within this brand, En-Net can offer discounts as high as 65%

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Brother	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Buffalo Technology	15%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Canon	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Case Logic	17%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Chief	20%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Corsair	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Creative Labs	15%	For some product lines within this brand, En-Net can offer discounts as high as 50%
CyberLink	5%	
CyberPower	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Dalite	17%	For some product lines within this brand, En-Net can offer discounts as high as 40%
D-Link	17%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Draper	17%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Dymo	21%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Eaton	38%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Elmo	17%	For some product lines within this brand, En-Net can offer discounts as high as 40%
Elo	15%	For some product lines within this brand, En-Net can offer discounts as high as 40%
Epson	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Epson America	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Ergotron	30%	For some product lines within this brand, En-Net can offer discounts as high as 70%
ESET	15%	
Fellowes	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Fujitsu	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Garmin	15%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Griffin Technology	5%	
Hauppauge	5%	
Hawking Technology	5%	
HPE	20%	For some product lines within this brand, En-Net can offer discounts as high as 70%
HPI	20%	For some product lines within this brand, En-Net can offer discounts as high as 70%
HighPoint Technologies, Inc	5%	
Imation	5%	
Intuit	17%	For some product lines within this brand, En-Net can offer discounts as high as 40%
IOGear	17%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Iomega Corp	6%	
ioSafe	15%	For some product lines within this brand, En-Net can offer discounts as high as 30%
JVC	25%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Kensington	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Kodak	20%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Lexar	25%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Lexmark	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Liebert	17%	For some product lines within this brand, En-Net can offer discounts as high as 40%
Logitech	15%	For some product lines within this brand, En-Net can offer discounts as high as 40%
Mobile Edge	6%	
NEC	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
NEC Display Solutions	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Nuance	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Nvidia	15%	For some product lines within this brand, En-Net can offer discounts as high as 30%
Oki Data	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Olympus America Inc.	6%	
Panasonic	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Parrot	6%	
Pentax	6%	
Philips	17%	For some product lines within this brand, En-Net can offer discounts as high as 50%

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Brands	Minimum % Discount Off SELP*	Value Added Pricing
Plantronics	23%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Plextor	6%	
PNY	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Qlogic	21%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Qnap	7%	
Quantum	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Ricoh	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Sandisk	15%	For some product lines within this brand, En-Net can offer discounts as high as 50%
Seagate	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Sharp	22%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Sony	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
SuperMicro	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Synology Inc.	7%	
Targus	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
TomTom	7%	
Toshiba	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Transcend	7%	
Verbatim	26%	For some product lines within this brand, En-Net can offer discounts as high as 70%
ViewSonic	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Visioneer	15%	For some product lines within this brand, En-Net can offer discounts as high as 65%
VisionTEK	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Vizio	15%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Wacom	7%	
WatchGuard	15%	For some product lines within this brand, En-Net can offer discounts as high as 30%
Western Digital	15%	For some product lines within this brand, En-Net can offer discounts as high as 65%
Xerox	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
Zebra	17%	For some product lines within this brand, En-Net can offer discounts as high as 70%
♣ Dremel	7%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing