

**MEEC IT Hardware RFP 972016 Award
IP Data Systems**

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	Hardware Minimum % Discount Off MSRP	Installation & Maintenance Services Minimum % Discount Off MSRP	Value Added Pricing	
			Brand Category	Additional Value Add
Dell	33%	10%	PowerVault	15%
			Compellent	23%
			Equallogic	18%
Dell-EMC	30%	20%	DSSD	10%
			VPLEX	25%
			Unity	10%
			XtremIO	20%
			VNX2	25%
			VMAX	20%
Isilon	30%	20%	DataDomain	20%
VCE	30%	20%		25%
				20%

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	Hardware Minimum % Discount Off MSRP	Installation & Maintenance Services Minimum % Discount Off MSRP	Value Added Pricing	
Dell	34%	10%		Additional Value Add 10%

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing	
Dell-EMC	33%	10%		5%
Force 10	5%	5%		

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing