

**MEEC IT Hardware RFP 972016 Award  
Knight Point Systems, LLC**

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Cisco	40%	14%	Minimum of 18.5% for new or current Cisco Smartnet Contracts purchased through Knight Point Systems.
Cisco HyperFlex	40%	14%	Minimum of 18.5% for new or current Cisco Smartnet Contracts purchased through Knight Point Systems.

**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
CISCO	40%	14%	Minimum of 18% for new or current Cisco Smartnet Contracts purchased through Knight Point Systems.

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing