

**MEEC IT Hardware RFP 972016 Award
Lenovo (United States) Inc.**

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	<u>Hardware</u>	<u>Installation & Maintenance</u>	Value Added Pricing
	Minimum % Discount Off SELP*	Services Minimum % Discount Off SELP*	
Lenovo	List Minus 5%	List Minus 20%	Desktop, Laptop, and Portable Computers/ Tablets (not including topseller or Chromebooks) – List Minus 34%

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	<u>Hardware</u>	<u>Installation & Maintenance</u>	Value Added Pricing
	Minimum % Discount Off SELP*	Services Minimum % Discount Off SELP*	
♣Lenovo	List Minus 35%	List Minus 20%	

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	<u>Hardware</u>	<u>Installation & Maintenance</u>	Value Added Pricing
	Minimum % Discount Off SELP*	Services Minimum % Discount Off SELP*	
Lenovo	List Minus 35%	List Minus 20%	

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u>	<u>Installation & Maintenance</u>	Value Added Pricing
	Minimum % Discount Off SELP*	Services Minimum % Discount Off SELP*	
Juniper	List Minus 32%	List Minus 20%	
♣Lenovo	List Minus 32%	List Minus 20%	

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
♣Lenovo	List Minus 15%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing