MEEC IT Hardware RFP 972016 Award
OmegaCor Technologies

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Acer	10%	10%	Deeper discount for quantity
HPI	10%	15%	Specialty Tablets; Mini Tablet, Elite Pad 10%, Entry Level Notebooks; 11%, Ultra-Light & Tablet PC's 12%, Mid-Range Notebooks & Tablets 14%, High End and Workstation Mobility 15%, Entry Level & Specialty Desktops (Includes all AIO)11%, Mid Range Desktop 12%, High End Desktop 13%, Entry Value and Mid Range Desktop 15%, High End Workstation 25%, Workstation CTO 16%
Lenovo	25%	25%	5% additional discount for quantities over 5
Toshiba	10%	10%	Deeper discount for quantity

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Barracuda	10%	10%	Deeper discount for quantity
Buffalo	10%	10%	Deeper discount for quantity
Dell-EMC	30%	30%	Deeper discount for quantity
HPE	20%	15%	Deeper discount for quantity
Net Gear	25%	25%	Deeper discount for quantity
♣Lenovo	25%	25%	Deeper discount for quantity

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell	25%	15%	Deeper discount with quantity
HPE	20%	15%	Deeper discount with quantity
Lenovo	25%	25%	Deeper discount with quantity

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Dell-EMC	30%	25%	Deeper discount with quantity
D-Link	10%	10%	Deeper discount with quantity
Sonicwall	25%	25%	Deeper discount with quantity
♣Lenovo	20%	20%	Deeper discount with quantity

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
APC	18%	Deeper discount with quantity
ASUS	7%	Deeper discount with quantity
Brother	10%	Deeper discount with quantity
D-Link	10%	Deeper discount with quantity
Eaton	10%	Deeper discount with quantity
Epson	10%	Deeper discount with quantity
Epson America	10%	Deeper discount with quantity
Fujitsu	10%	Higher end Model 20%, Deeper discount with quantity
HPE	20%	Deeper discount with quantity
HPI	10%	Imaging and Printers 15%
Kensington	15%	Deeper discount with quantity
Logitech	10%	Deeper discount with quantity
NEC	15%	Deeper discount with quantity
NEC Display Solutions	15%	Deeper discount with quantity
Oki Data	10%	Deeper discount with quantity
Qlogic	15%	Deeper discount with quantity
Seagate	5%	Deeper discount with quantity
SuperMicro	10%	Deeper discount with quantity
ViewSonic	20%	Deeper discount with quantity
Western Digital	5%	Deeper discount with quantity
Xerox	20%	Deeper discount with quantity
♣ Lenovo	10%	Deeper discount with quantity

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing