

**MEEC IT Hardware RFP 972016 Award  
Prosys Information Systems**

**Category 1 - Desktop, Laptop, & Portable Computers / Tablets**

<b>Brands</b>	<b><u>Hardware Minimum % Discount Off SELP*</u></b>	<b><u>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</u></b>	<b>Value Added Pricing</b>
Acer	4	4	10
Dell	30	15	40
Dell / Wyse	10	10	20
HPI	15	15	35
Fujitsu	12	8	17
Lenovo	18	10	30
Microsoft	5	10	10

**Category 2 - Data Storage Devices & Systems**

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware Minimum % Discount Off SELP*</u></b>	<b><u>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</u></b>	<b>Value Added Pricing</b>
Dell	35	25	45
Dell-EMC	35	25	45
HPE	35	25	45
IBM	20	15	30
Net App	17	15	25
Oracle	20	15	

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware Minimum % Discount Off SELP*</u></b>	<b><u>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</u></b>	<b>Value Added Pricing</b>
Cisco	50	19	60
Dell	35	25	40
HPE	30	25	35

<b>"Virtual Computing" Brands</b>	<b><u>Hardware Minimum % Discount Off SELP*</u></b>	<b><u>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</u></b>	<b>Value Added Pricing</b>
Citrix	15	10	20
Dell / Wyse	35	25	40
Redhat	22	10	25
VMWare	22	10	30

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**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b>Hardware Minimum % Discount Off SELP*</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
CISCO	39	20	50
Dell	39	20	45
Dell-EMC	39	20	45
F5	17	15	20
HPE	35	25	45
Juniper	40	15	55
Meraki/ Cisco	30	16	40
NetApp	17	17	
Riverbed	15	5	30

**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
AOC Monitors	5	
APC	10	
ASUS	3	
Avocent	4	
Belkin	3	
Brother	4	
Canon	3	
Chief	3	
Dalite	3	
Dell	10	
D-Link	3	
Epson	5	
Ergotron	3	
Fellowes	3	
Fujitsu	3	
Garmin	3	
HPE	25	
HPI	15	
Kensington	3	
Kodak	3	
Logitech	3	
NEC	3	
NEC Display Solutions	3	
Oki Data	3	
Olympus America Inc.	3	
Panasonic	3	
PNY	3	
Sharp	3	
Sony	3	
SuperMicro	3	
Targus	3	
Toshiba	3	
ViewSonic	3	

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing