# MEEC IT Hardware RFP 972016 Award
## Prosys Information Systems

### *Category 1 - Desktop, Laptop, & Portable Computers / Tablets*

| Brands | **Hardware** Minimum % Discount Off SELP* | **Installation & Maintenance Services** Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|---|
| Acer | 4 | 4 | 10 |
| Dell | 30 | 15 | 40 |
| Dell / Wyse | 10 | 10 | 20 |
| HPI | 15 | 15 | 35 |
| Fujitsu | 12 | 8 | 17 |
| Lenovo | 18 | 10 | 30 |
| Microsoft | 5 | 10 | 10 |

### *Category 2 - Data Storage Devices & Systems*

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

| Brands | **Hardware** Minimum % Discount Off SELP* | **Installation & Maintenance Services** Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|---|
| Dell | 35 | 25 | 45 |
| Dell-EMC | 35 | 25 | 45 |
| HPE | 35 | 25 | 45 |
| IBM | 20 | 15 | 30 |
| Net App | 17 | 15 | 25 |
| Oracle | 20 | 15 | |

### *Category 3 - Server Class Hardware Equipment & Virtual Computing*

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

| "Server Class Hardware" Brands | **Hardware** Minimum % Discount Off SELP* | **Installation & Maintenance Services** Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|---|
| Cisco | 50 | 19 | 60 |
| Dell | 35 | 25 | 40 |
| HPE | 30 | 25 | 35 |

| "Virtual Computing" Brands | **Hardware** Minimum % Discount Off SELP* | **Installation & Maintenance Services** Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|---|
| Citrix | 15 | 10 | 20 |
| Dell / Wyse | 35 | 25 | 40 |
| Redhat | 22 | 10 | 25 |
| VMWare | 22 | 10 | 30 |

*Category 4  - Network Hardware*

*Network hardware and related installation and maintenance services.  Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

| Brands | **Hardware** Minimum % Discount Off SELP* | **Installation & Maintenance Services** Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|---|
| CISCO | 39 | 20 | 50 |
| Dell | 39 | 20 | 45 |
| Dell-EMC | 39 | 20 | 45 |
| F5 | 17 | 15 | 20 |
| HPE | 35 | 25 | 45 |
| Juniper | 40 | 15 | 55 |
| Meraki/ Cisco | 30 | 16 | 40 |
| NetApp | 17 | 17 | |
| Riverbed | 15 | 5 | 30 |

*Category 5  - Computer Hardware Peripherals*

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host.  It expands the host's capabilities, but does not form part of the core computer architecture.  I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

| Brands | Minimum % Discount Off SELP* | Value Added Pricing |
|---|---|---|
| AOC Monitors | 5 | |
| APC | 10 | |
| ASUS | 3 | |
| Avocent | 4 | |
| Belkin | 3 | |
| Brother | 4 | |
| Canon | 3 | |
| Chief | 3 | |
| Dalite | 3 | |
| Dell | 10 | |
| D-Link | 3 | |
| Epson | 5 | |
| Ergotron | 3 | |
| Fellowes | 3 | |
| Fujitsu | 3 | |
| Garmin | 3 | |
| HPE | 25 | |
| HPI | 15 | |
| Kensington | 3 | |
| Kodak | 3 | |
| Logitech | 3 | |
| NEC | 3 | |
| NEC Display Solutions | 3 | |
| Oki Data | 3 | |
| Olympus America Inc. | 3 | |
| Panasonic | 3 | |
| PNY | 3 | |
| Sharp | 3 | |
| Sony | 3 | |
| SuperMicro | 3 | |
| Targus | 3 | |
| Toshiba | 3 | |
| ViewSonic | 3 | |

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing