

MEEC IT Hardware RFP 972016 Award
SLAIT Consulting, LLC

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Dell	20%	5%	
Dell-EMC	20%	5%	
HPE	25%	5%	
Net App	15%	10%	
Quantum	20%	5%	
Western Digital	15%	15%	
♣Tegile	15%	4%	

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Dell	20%	5%	
HPE	25%	5%	
Nutanix	10%	10%	

"Virtual Computing" Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Citrix	30%	0%	
Dell / Wyse	20%	5%	
VMWare	13%	8%	
♣IGEL Technology	10%	10%	

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Blue Coat	20%	15%	
CISCO	30%	10%	
Dell	20%	5%	
Juniper	25%	5%	
NetApp	15%	10%	
Palo Alto	18%	5%	
♣FireEye	10%	10%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing