

**MEEC IT Hardware RFP 972016 Award  
Seeds of Genius**

Discounts are off MSRP (Manufacturer Suggested Retail Price)

**Category 1 - Desktop, Laptop, & Portable Computers / Tablets**

<b>Brands</b>	<b>Hardware Minimum % Discount Off SELP</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Acer	5%	15%	
Asus	5%	15%	
Dell	10%	20%	
Dell / Wyse	10%	20%	
HPI	10%	20%	
Samsung	1%	8%	
Sony	8%	15%	

**Category 2 - Data Storage Devices & Systems**

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

<b>Brands</b>	<b>Hardware Minimum % Discount Off SELP</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Dell	25%	30%	
Dell-EMC	10%	20%	
Fujitsu	8%	15%	
Net Gear	15%	25%	
Oracle	15%	8%	
♣ Racktop	15%	20%	

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

*Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.*

<b>"Server Class Hardware" Brands</b>	<b>Hardware Minimum % Discount Off SELP</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Dell	25%	30%	
Hitachi	8%	15%	
Oracle/ Sun	12%	8%	

<b>"Virtual Computing" Brands</b>	<b>Hardware Minimum % Discount Off SELP</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Oracle	8%	15%	

**MEEC IT Hardware RFP 972016 Award  
Seeds of Genius**

**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b>Hardware Minimum % Discount Off SELP</b>	<b>Installation &amp; Maintenance Services Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Dell	25%	30%	
Dell-EMC	25%	30%	
Fujitsu	5%	15%	
♣ Transition Networks	8%	15%	

**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

<b>Brands</b>	<b>Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Adaptec	3%	
AOC Monitors	10%	
APC	6%	
APG	5%	
ASUS	2%	
AVG	10%	
Axis Communications	1%	
Belkin	5%	
BenQ	5%	
Brother	10%	
Buffalo Technology	2%	
Cables Unlimited	5%	
Canon	5%	
Case Logic	1%	
Centon	3%	
Chief	5%	
Corsair	2%	
Creative Labs	3%	
CyberLink	5%	
CyberPower	6%	
Dalite	8%	
Dell	16%	
D-Link	5%	
Draper	15%	
Dymo	5%	
Eaton	15%	
Edimax	2%	
Elmo	15%	
Elo	5%	
Encore	8%	

**MEEC IT Hardware RFP 972016 Award  
Seeds of Genius**

<b>Brands</b>	<b>Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
EnGenius Technologies	15%	
Enhance Technology	10%	
Epson	5%	
Epson America	5%	
Ergotron	10%	
Everki	8%	
Fellowes	15%	
Fujitsu	5%	
Griffin Technology	10%	
HPE	15%	
HPI	22%	
Hitachi, Ltd.	5%	
Imation	5%	
IOGear	12%	
ioSafe	1%	
iStarUSA Inc.	10%	
JABRA	15%	
Kensington	15%	
LaCie	4%	
Lexmark	5%	
Liebert	3%	
Logitech	2%	
Memorex	10%	
NEC	5%	
NEC Display Solutions	5%	
Netis Systems	8%	
Nikon Inc	8%	
Nuance	2%	
Nvidia	2%	
Oki Data	5%	
Olympus America Inc.	8%	
Panasonic	10%	
Parrot	3%	
Patriot Memory	2%	
Pentax	5%	
Philips	8%	
Plantronics	10%	
Plextor	8%	
PNY	2%	
Qlogic	5%	
Qnap	1%	
Quantum	2%	
Ricoh	8%	
Sandisk	8%	
Seagate	2%	
Sharp	3%	
Shuttle Computer	1%	

**MEEC IT Hardware RFP 972016 Award**  
**Seeds of Genius**

<b>Brands</b>	<b>Minimum % Discount Off SELP</b>	<b>Value Added Pricing</b>
Sonnet Technologies	3%	
Sony	2%	
SuperMicro	3%	
Swiss Gear	8%	
Synology Inc.	2%	
Targus	5%	
Toshiba	5%	
Tyan	5%	
Verbatim	10%	
ViewSonic	12%	
Visioneer	3%	
Vizio	1%	
WatchGuard	5%	
Western Digital	3%	
Xerox	3%	
XFX	2%	
Yellow Machine/Anthology	5%	