

**MEEC IT Hardware RFP 972016 Award
System Source**

System Source Note : SELP is used for all manufacturers that publish this type of price list; otherwise, the manufacturer's "MSRP" price list is used as that is their equivalent to the SELP.

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Dell	13%	13%	
Dell / Wyse	13%	13%	

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Barracuda	14%	14%	
Exagrid	25%	10%	
HPE	21%	10%	
Nimble	5%	5%	
Seagate	15%	10%	
Western Digital	15%	5%	
♣ Datrium	25%	10%	

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Virtual Computing" Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Dell / Wyse	13%	13%	

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Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Barracuda	14%	14%	
Force 10	5%	5%	
Sonicwall	15%	15%	

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Adaptec	5%	
APC	5%	
APG	5%	
ASUS	5%	
AVerMedia	5%	
AVG	5%	
Avocent	5%	
Belkin	5%	
Brother	5%	
Buffalo Technology	5%	
Canon	5%	
Case Logic	5%	
Centon	5%	
Chief	16%	
Corsair	5%	
Creative Labs	5%	
Crestron	25%	
CyberLink	5%	
CyberPower	5%	
Dalite	10%	
Dell	5%	
D-Link	5%	
Dymo	5%	
Eaton	5%	
Elo	5%	
Epson	1%	
Epson America	1%	
Ergotron	5%	
ESET	5%	
Fellowes	5%	

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Fonality	5%	
Fujitsu	5%	
Griffin Technology	5%	
Hauppauge	5%	
Hawking Technology	5%	
HPE	10%	
		The following Additional Discount % are added to the Minimum Discount % for listed HPI Category 5 product lines: Monitors-- Monitor Options and Accessories 3%
		All HP Printers & Accessories-- All HP Printers 11% All Printer Accessories 10%
HPI	6%	
Hitachi, Ltd.	5%	
Imation	5%	
IOGear	5%	
ioSafe	5%	
JABRA	5%	
Kemp	5%	
Kensington	5%	
Kodak	5%	
LaCie	1%	
Lexmark	5%	
Liebert	5%	
Logitech	5%	
Mobile Edge	5%	
NEC	1%	
NEC Display Solution	1%	
Nikon Inc	5%	
Nvidia	5%	
Oki Data	5%	
Panasonic	2%	
Parrot	5%	
Philips	5%	
Plantronics	5%	
PNY	5%	
Promethean	5%	
Qnap	5%	
Quantum	5%	
Sandisk	5%	
Seagate	5%	
Sharp	5%	
Sony	5%	

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Brands	Minimum % Discount Off SELP*	Value Added Pricing
Swiss Gear	5%	
Synology Inc.	5%	
Targus	5%	
Toshiba	5%	
Transcend	5%	
Verbatim	5%	
ViewSonic	5%	
Visioneer	5%	
VisionTEK	5%	
Vizio	5%	
Wacom	5%	
WatchGuard	5%	
Western Digital	5%	
Xerox	5%	
Zebra	5%	