

**MEEC IT Hardware RFP 972016 Award  
HCGI Hartford, Inc.**

**Category 1 - Desktop, Laptop, & Portable Computers / Tablets**

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Lenovo	6	19	6% Chromebooks, 8% Topseller Product, 33% CTO Builds
Microsoft	6	10	
Panasonic	15	15	
Samsung	4	6	4% Chromebooks, 10% Tablets & Notebooks
Sony	4	4	
Toshiba	6	6	
♣ Getac	15	10	

**Category 2 - Data Storage Devices & Systems**

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Barracuda	13	10	
Buffalo	8	8	
Dell-EMC	26	10	
HPE	31	22	Enterprise Storage (Select) - 43% discount
IBM	18	10	
Net Gear	25	25	
Nexsan	10	15	
Nimble	8	8	
Pure Storage	15	5	
Seagate	10	10	
Veritas	23	15	

**Category 3 - Server Class Hardware Equipment & Virtual Computing**

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

<b>"Server Class Hardware" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Cisco	39	21	
Cisco HyperFlex	39	21	
HPE	29	22	
IBM	20	20	
Lenovo	34	20	

<b>"Virtual Computing" Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Citrix	29	0	*Citrix does not offer discounting on renewals. They are a passthrough*
Redhat	10	6	
VMWare	11	6	

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**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance Services</u> Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Avaya	10	10	
AeroHive	20	20	
Aruba/ HP	39	7	
Barracuda	14	14	
Blue Coat	6	6	
Ciena	27	10	
CISCO	39	21	
Dell-EMC	25	10	
D-Link	10	10	
F5	10	5	
Force Point	5	5	
Fujitsu	5	5	
HPE	35	7	
IBM	15	15	
Juniper	29	16	
Meraki/ Cisco	30	20	
Motorola	5	5	
MVR Comm.	35	5	
Palo Alto	15	10	
Q-Logic	40	15	
Sonicwall	22	22	
Ubiquiti Networks	5	5	
Xirrus	30	30	

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**Category 5 - Computer Hardware Peripherals**

*A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.*

<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Adaptec	9	
Antec	10	
AOC Monitors	20	
APC	10	
APG	28	
ASUS	5	
Avaya	5	
AVerMedia	5	
AVG	25	
Avocent	9	
Axis Communications	10	
Belkin	5	5% Rack, 15% Cables
BenQ	5	
Brother	5	5% Mobility, 20% Printers/Scanners
Buffalo Technology	8	
Canon	5	5% Scanners, 10% Scanner and Camera Accessories
Case Logic	7	
Chief	20	
Corsair	4	
CP Technologies	4	
CyberPower	10	
Dalite	20	
D-Link	7	
Draper	20	
Dymo	20	
Eaton	18	
Elo	8	
Enermax	3	
EnGenius Technologies	7	
Epson	10	Epson Brighter Futures discounting up to 28% on select items
Epson America	10	
Ergotron	20	
ESET	1	
Fellowes	7	
Fujitsu	11	
Hauppauge	5	
Hawking Technology	10	
HPE	29	29% Servers, 31% Data Storage, 35% Network
HPI	5	10% Displays, 25% Printers, 20% Desktop/Laptop Accessories
HighPoint Technologie	2	
Intuit	3	
IOGear	10	
ioSafe	1	
JABRA	25	*Jabra merged with GN Netcom
JVC	5	
Kemp	10	
Kensington	10	
Kodak	15	

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<b>Brands</b>	<b>Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
LaCie	10	*LaCie merged with Seagate
Lexar	5	*Lexar merged with Micron
Lexmark	16	
Liebert	10	
Logitech	6	
Mad Catz	5	
Mobile Edge	20	
NEC	9	
NEC Display Solutions	9	
Nuance	3	
Nvidia	3	
Oki Data	15	
Olympus America Inc.	5	
Panasonic	15	
Parrot	10	
Pentax	1	
Philips	6	
Plantronics	10	
Plustek	5	
PNY	10	
Qlogic	10	
Qnap	7	
Q-See	1	
Quantum	1	
Sandisk	10	
Sans Digital	10	
Seagate	10	
Sharp	29	
Shuttle Computer	1	
Sony	3	
SuperMicro	8	
Swann Communication	5	
Synology Inc.	5	
Targus	10	
Toshiba	5	
Transcend	10	
Verbatim	30	
ViewSonic	11	
Visioneer	12	
VisionTEK	15	
Vizio	5	
Wacom	10	
WatchGuard	22	
Western Digital	10	
Xerox	10	10% Scanners, 16% Laserjets, 25% Toner
XFX	5	
Zebra	26	
♣ Lenovo	10	

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing