

**MEEC IT Hardware RFP 972016 Award
Advanced Computer Concepts**

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	<u>Hardware</u> Minimum % Discount Off SELP	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP	Value Added Pricing
Acer	4%	4%	\$150k single order and then 250+ units annually
Dell	9%	2%	\$100k single order and then 250+ units annually
Lenovo	8%	2%	\$100k single order and then 250+ units annually
Samsung	3%	4%	\$100k single order and then 250+ units annually

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Buffalo	8%	4%	\$40K per single order

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Enterasys	15%	4%	TBD
iBoss	8%	4%	TBD
LG-Ericson	4%	2%	TBD

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Avocent	4%	
Axis Communications	4%	
Belkin	2%	
Buffalo Technology	4%	
D-Link	2%	
Fujitsu	2%	
Hitachi, Ltd.	2%	
Qlogic	2%	
Quantum	2%	
Seagate	2%	
Toshiba	2%	
Western Digital	2%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing