

**MEEC IT Hardware RFP 972016 Award  
Plan B Technologies, Inc.**

**Category 2 - Data Storage Devices & Systems**

*Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Net App	25%	8%	Volume/Negotiated discounts available
Nimble	5%	5%	Volume/Negotiated discounts available

**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
NetApp	25%	8%	Volume/Negotiated discounts available

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing