

**MEEC IT Hardware RFP 972016 Award
Skyline Technology Solutions**

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance</u> Services Minimum % Discount Off SELP*	Value Added Pricing
Aruba/ HP	37%	1% for support	Installation service provided in a quote request
Brocade	58.5%	12% for support	Installation service provided in a quote request Brocade Software Lic. 12% Brocade/Ruckus Licenses 12% Brocade/Ruckus Support 5%
Ciena	21%	15% for support	Installation service provided in a quote request Ciena 5430 Optics 71% Ciena waveServer/6500/8700 Optics 65% Ciena 5430/TCE Optics 54% Ciena 51XX/39XX HW 45% Ciena 8700 HW 37% Ciena Software Licenses 32% Ciena waveServer/6500/8700 HW 21% Ciena Training 15%
CISCO	37%	23% for support	Installation service provided in a quote request
Dell	32%	6% for support	Installation service provided in a quote request
Extreme Networks	37%	3% for support	Installation service provided in a quote request Extreme SW License support 1%
HPE	37%	1% for support	Installation service provided in a quote request
Juniper	37%	6% for support	Installation service provided in a quote request
Meraki/ Cisco	37%		Installation service provided in a quote request Cisco/Meraki Licensing --Includes support 37%
MVR Comm.	45%	15% for support	Installation service provided in a quote request
Pulse Secure	26%	1% for support	Installation service provided in a quote request

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing