

Campus Works

Your MEEC IT Professional Consulting Services Partner

Presented by:

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MEEC Contracts Awarded

- IT Professional Consulting Services
- All Service Categories
 - (1) ERP Implementation Upgrade and Integration
 - (2) Change Management/Strategic Planning
 - (3) Technology Management
 - (4) Transition to Cloud Applications, Shared Services and Managed Services
 - (5) Analytics
 - (6) Training

Our Current Maryland Clients



HARFORD
COMMUNITY
COLLEGE



MCDANIEL
COLLEGE



CECIL COLLEGE

Real Students. Real Success.



Services for Maryland Clients

- **Anne Arundel Community College**
 - Payroll Processing & System Selection
- **Cecil College**
 - IT Leadership Services
- **Chesapeake College**
 - Business process review; Colleague support services and DBA; IT leadership; Security assessment; SQL & Colleague assessment
- **Harford Community College**
 - Banner 9 program management; Process reimagine and redesign; Technology assessment
- **McDaniel College**
 - Infrastructure assessment; IT Collaborative Services
- **Prince Georges Community College**
 - Institutional data assessment; Web services
- **Washington College**
 - HR Colleague project management

Who is CampusWorks?

- Founded in 1999
- Dedicated exclusively to serving higher education
- Not associated with any hardware or software vendors
- An independent perspective and creative solutions for higher education
- Over 180 employees and active consultants

Vision

We improve society by
making higher education
accessible to everyone.

Our Clients: Raving Fans

- Collaborative approach
- Higher education expertise coupled with business acumen
- Practical solutions
- Measurable results
- Lasting impact

Mission

We collaborate with colleges and universities to transform the institutional environment so students, faculty and staff thrive.

Diverse higher education clients

- **4-year public institutions**
 - e.g. Major, public, research university with twenty-four campuses; 17,000 faculty and staff; 100,000 students
- **4-year independent/private institutions**
 - e.g. college and university system serving over 19,000 students across 32 schools in 5 countries; including a law school and medical school
- **Community and technical colleges**
 - Smaller single-campus institutions with a few thousand FTE to a community college enrolling nearly 30,000 students a year at its seven instructional sites
- **Statewide higher education systems**
 - comprised of two doctoral-granting universities, a state college, four comprehensive community colleges and one environmental research institute; providing educational opportunities to nearly 105,000 students
 - comprised of seven state universities and thirty community/technical colleges providing educational opportunities to over 240,000 students
- **Culinary institute**
 - The world's premier culinary college with four campuses across the country and world

An independent perspective and creative solutions for higher education

- Academic services
- Accreditation and compliance
- **Assessments**
- **Business process optimization**
- **Cybersecurity**
- **IT leadership**
- **ERP support**
- Network and infrastructure Services
- Project management
- **Shared services and collaborative services**
- **Staff augmentation**
- **Strategic planning**

When higher education is accessible everyone benefits



Questions and Discussion



For Further Discussion

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