

**MEEC IT Hardware Contract UMD-972016
Networking For Future, Inc.**

▲ = Discounts increased as of Jan. 2020

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
Flexpod	32%	10%	
▲ Net App	18%	5%	

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

"Server Class Hardware" Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
▲ Cisco	58%	25%	
▲ Cisco HyperFlex	58%	25%	

"Virtual Computing" Brands	<u>Hardware</u> Minimum % Discount Off MSRP	<u>Installation & Maintenance Services</u> Minimum % Discount Off MSRP	Value Added Pricing
VMWare	5%	2%	

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	<u>Hardware</u> Minimum % Discount Off SELP*	<u>Installation & Maintenance Services</u> Minimum % Discount Off SELP*	Value Added Pricing
▲ CISCO	40%	25%	
▲ Meraki/ Cisco	40%	25%	
▲ NetApp	20%	5%	

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
APC	2%	

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing