



MEEEC Can Help!

Maryland Education Enterprise Consortium

Common Ground 2012



Membership

Membership is open to Maryland

- K-20 Public, Private and Federal Educational Entities
- Libraries
- Museums
- Teaching Hospitals

Membership

- Dues based
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Who?

- ❑ All 24 Maryland Local Education Agencies'
 - ❑ All USM Universities and Public Colleges'
 - ❑ All Maryland Community Colleges'
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Who Else?

- Private Higher Ed
 - Private K-12
 - Libraries
 - Others
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MEEEC's Goals

- ❑ Provide members opportunities to acquire quality hardware, software & services at competitive prices
 - ❑ Promote interaction with vendors
 - ❑ Meet the needs of the members through additional services
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Governance

- ❑ Hosted by the University System of MD
 - ❑ Governed by a Board of Directors
 - Representation from constituent groups
 - ❑ Executive Director
 - ❑ Half time staff member
 - ❑ Volunteers
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Negotiations/Procurements

- ❑ Negotiate
 - ❑ Procurements through USM institutions or Community Colleges'
 - ❑ Follow MD State procurement guidelines
 - ❑ Agreements approved by the Office of the MD Attorney General
 - ❑ Goal of no differential pricing
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MEEC Agreements

Software

- Adobe (Bell Techlogix)
 - Apple, Inc
 - Google
 - Learning Management Systems (LMS)
 - Agilix Labs
 - Blackboard
 - Desire2Learn
 - eCollege (Pearson)
 - Instructure
 - Moodlerooms, Inc.
 - McAfee (Bell Techlogix)
 - Microsoft (Bell Techlogix)
 - SkillSoft
 - Springforward
 - Symantec (SHI)
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MEEC Agreements

Hardware

- Bell
 - CAS Severn
 - Daly
 - Data Networks
 - Dell
 - DISYS
 - EMS
 - Hartford Computer
 - iSmart
 - System Source
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MEEC Agreements

IT Security Assessment and Advisory Services

- Applied Technology Services (ATS)
- Berry, Dunn, McNeil & Parker
- CAS Severn
- Coalfire
- Clifton Gunderson
- Data Networks
- Idea Information
- JANUS Associates

Call Center/Help Desk

- Bell
- Blackboard Student Services
- C R Dynamics and Assoc.
- Perceptis
- System Source
- Technisource

Organization

- InCommon
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Workshops/Seminars

- Road Shows
 - In Person workshop
 - Web Seminars
 - MEEEC Annual Member Conference and Vendor Showcase – April 27, 2012
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WELCOME TO MEEC

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[MEEC Home](#)

MEEC has been organized to provide its members opportunities to license the use of education hardware and software at competitive prices. MEEC also provides its members technology relevant services including training and interaction with the vendor. MEEC membership includes public and private K-16+ institutions, public libraries and museums in the state of Maryland.

NEWS FROM MEEC

[McAfee Reseller Solicitation](#)

[Daly and SHI/Symantec Platinum
Conference Sponsors!](#)

[Conference Keynote Speaker, Cameron
Evans](#)

[3rd Annual Conference Registration is
Open!](#)

[Symantec Anti-virus Solicitation](#)

[More News](#)

MEEC SCHEDULE OF EVENTS

[System Management: Kace \(4.12.11\)](#)

[Simplifying Content/Document Management
in Education \(4.5.11\)](#)

[3rd Annual Member Conference and Vendor
Showcase](#)

OTHER EVENTS

[Free Teacher Profession Development
Webcasts - Microsoft](#)

[New AV Technologies for Education -
System Source](#)

[Community College Grants: Apple Solutions](#)



In Other Words

- ❑ MEEC is more than Master Agreements for Hardware, Software and Services. MEEC is also aware of the needs of the end users. Web seminars, in-person seminars and the MEEC Member Conference afford opportunities for members to routinely connect with MEEC vendors to learn more about and use products effectively.
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