Office 365 vs. Google

Which is Best for Your Organization?

Presented by Data Networks
for MEEC

THANKS FOR JOINING US!
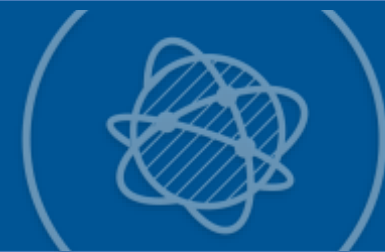
YOUR PRESENTERS

Lovett Davis
Senior Network Engineer
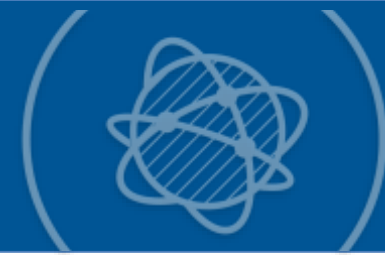Data Networks

Todd Rechen
Senior Microsoft Engineer
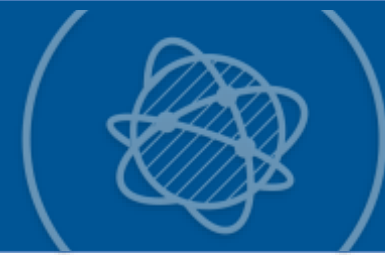Data Networks

THIS AFTERNOON'S AGENDA

- General Comparison

- Seven Key Considerations
  1. Familiarity and Fit
  2. Feature Set
  3. Compatibility
  4. Compliance and Security
  5. Set Up and Management
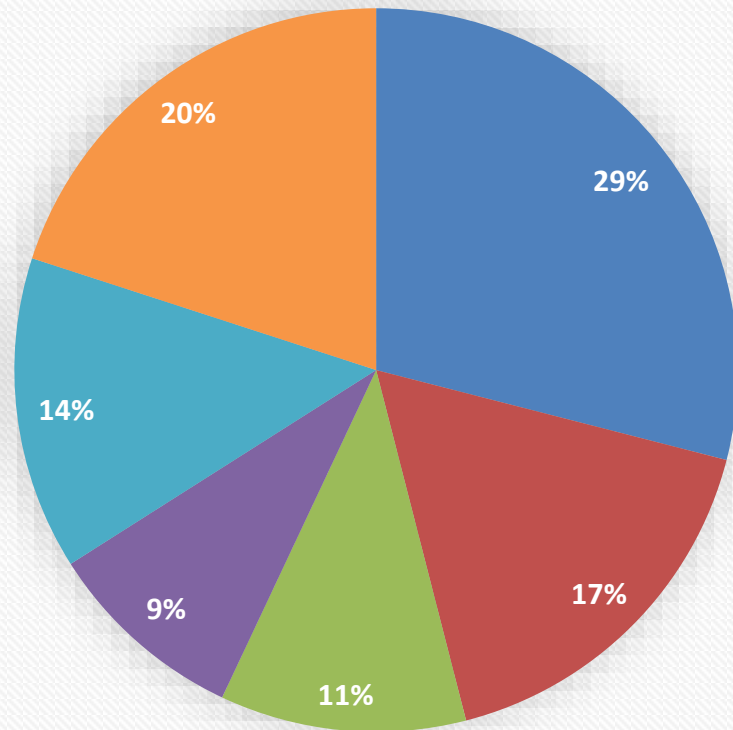 6. Migration Path
  7. Support

- Future Strategy Alignment

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WHY MOVE APPLICATIONS TO THE CLOUD?

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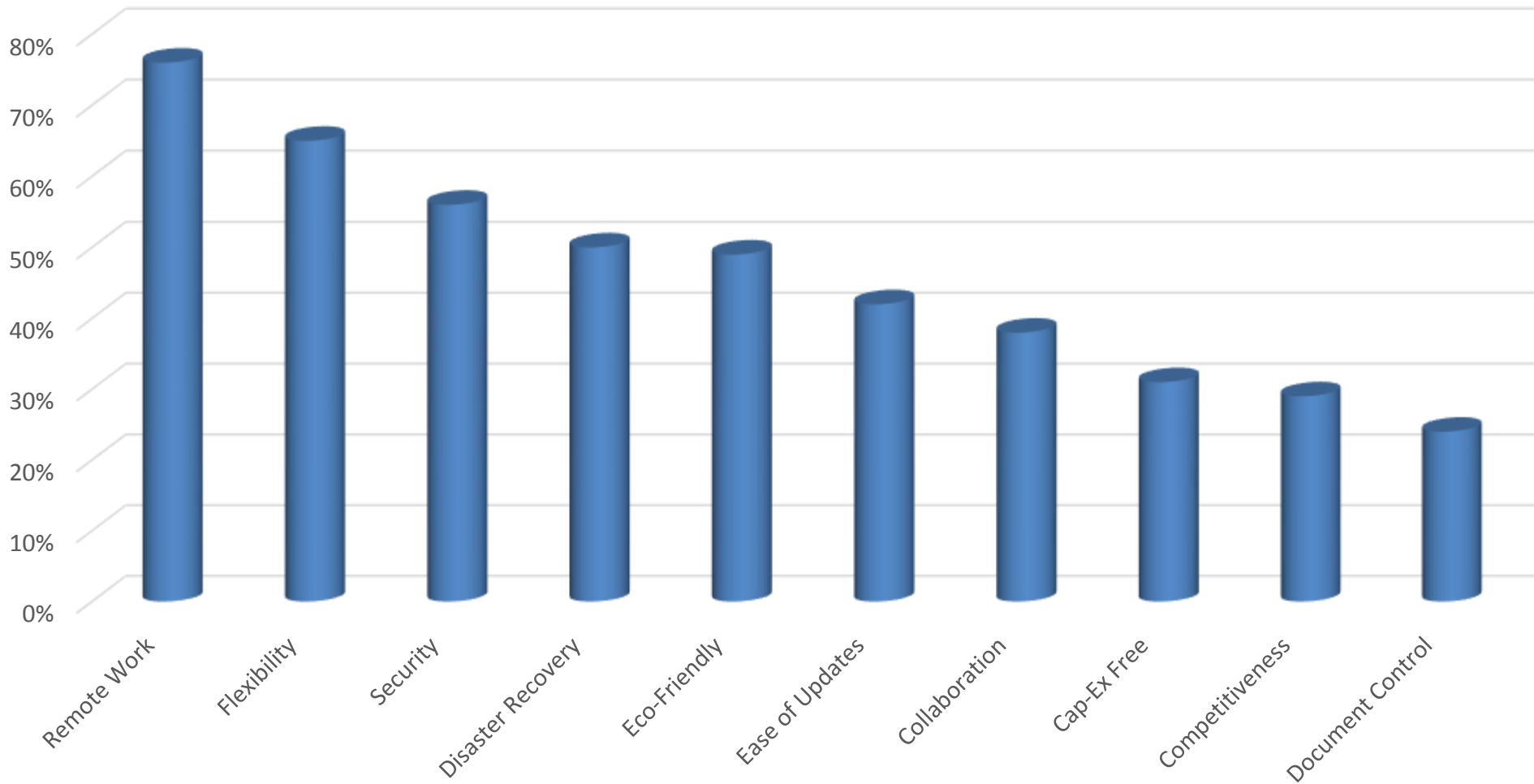
WHO ARE THE LEADING PLAYERS?

2013 Cloud Market Share

- 29% Google
- 20% Other
- 17% Office 365
- 14% Outlook.com
- 11% Yahoo
- 9% AOL

Legend: Google | Office 365 | Yahoo | AOL | Outlook.com | Other

2015 Cloud Market Share

- 38% Google
- 31% Office 365
- 13% Other
- 8% Yahoo
- 5% AOL
- 5% Outlook.com

Legend: Google | Office 365 | Yahoo | AOL | Outlook.com | Other

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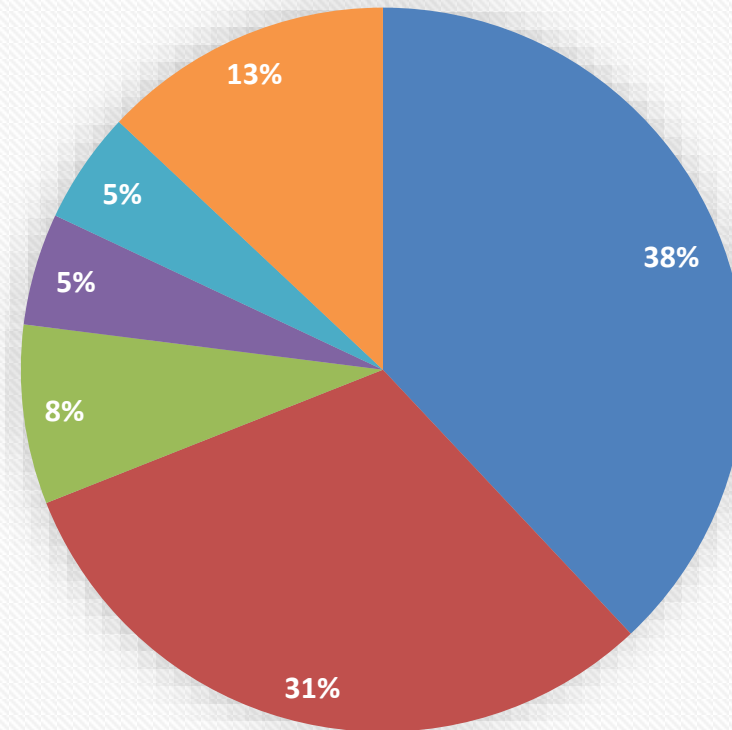
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FEATURES ARE SIMILAR
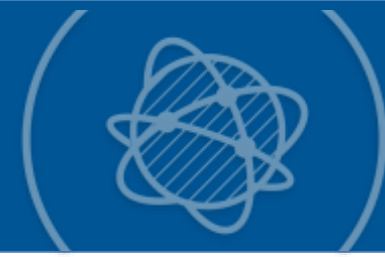
APPLICATIONS	MICROSOFT	GOOGLE
Suite	Office 365	Google Apps
Productivity	Microsoft Office	Google Apps for Work
Email (Including Calendar)	Exchange Online	Google Communicate
Collaboration	SharePoint Online & Skype Meetings	Google Sites & Google Hangouts
Communications	Skype for Business & Hosted PBX	Google Hangouts & Google Voice
eDiscovery	Exchange Online; SharePoint	Google Communicate
Protection	Exchange Online Protection	Google Message Security
Social	Yammer, SharePoint Online	Google+ & Google Sites

* Applications Excluded from Enterprise SLA

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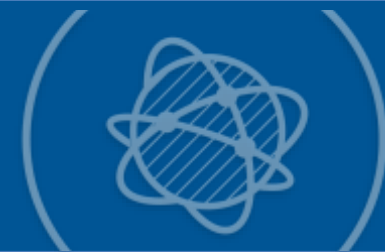
The Seven Key Decision Points
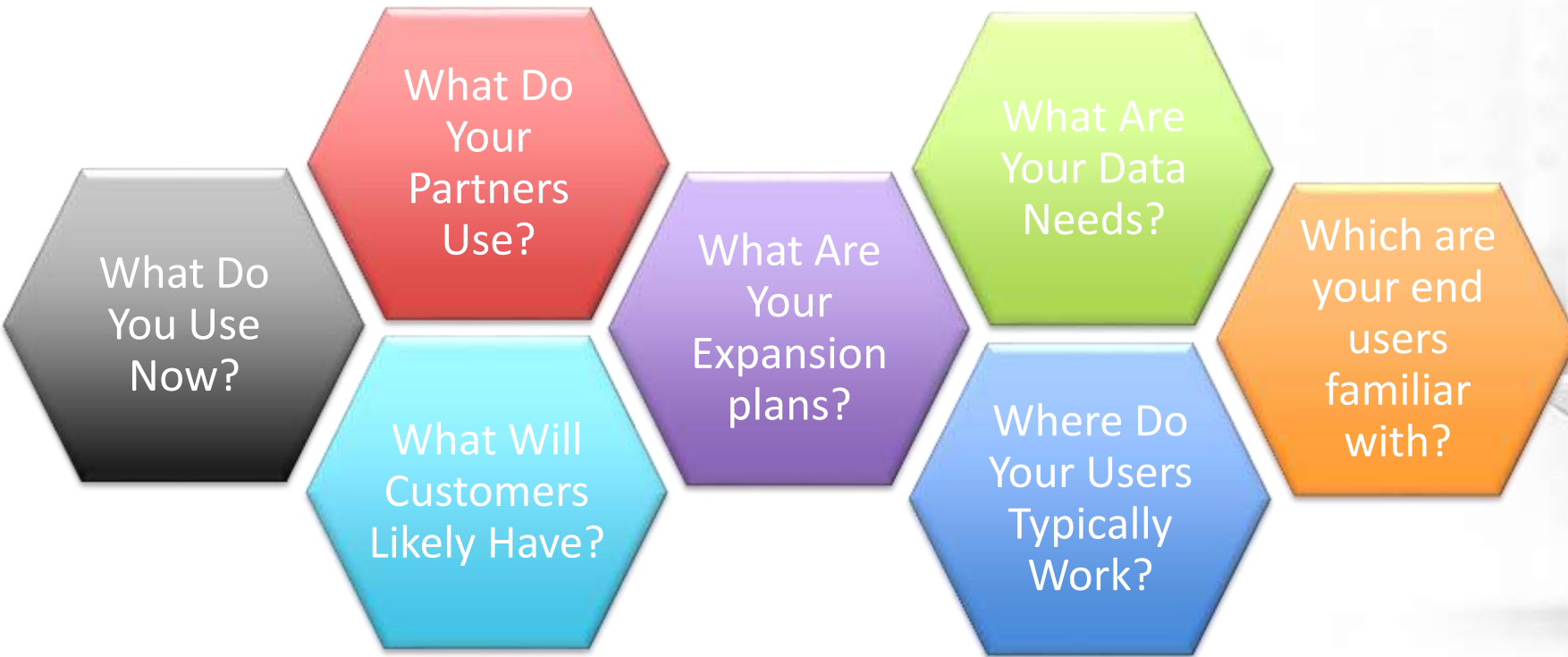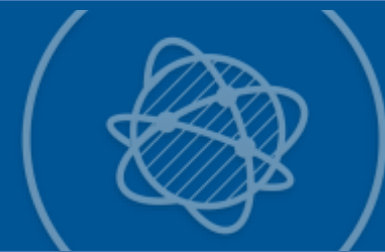
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1. FAMILIARITY

What Do You Use Now?

What Do Your Partners Use?

What Will Customers Likely Have?

What Are Your Expansion plans?

What Are Your Data Needs?

Where Do Your Users Typically Work?

Which are your end users familiar with?

Your "Ecosystem"

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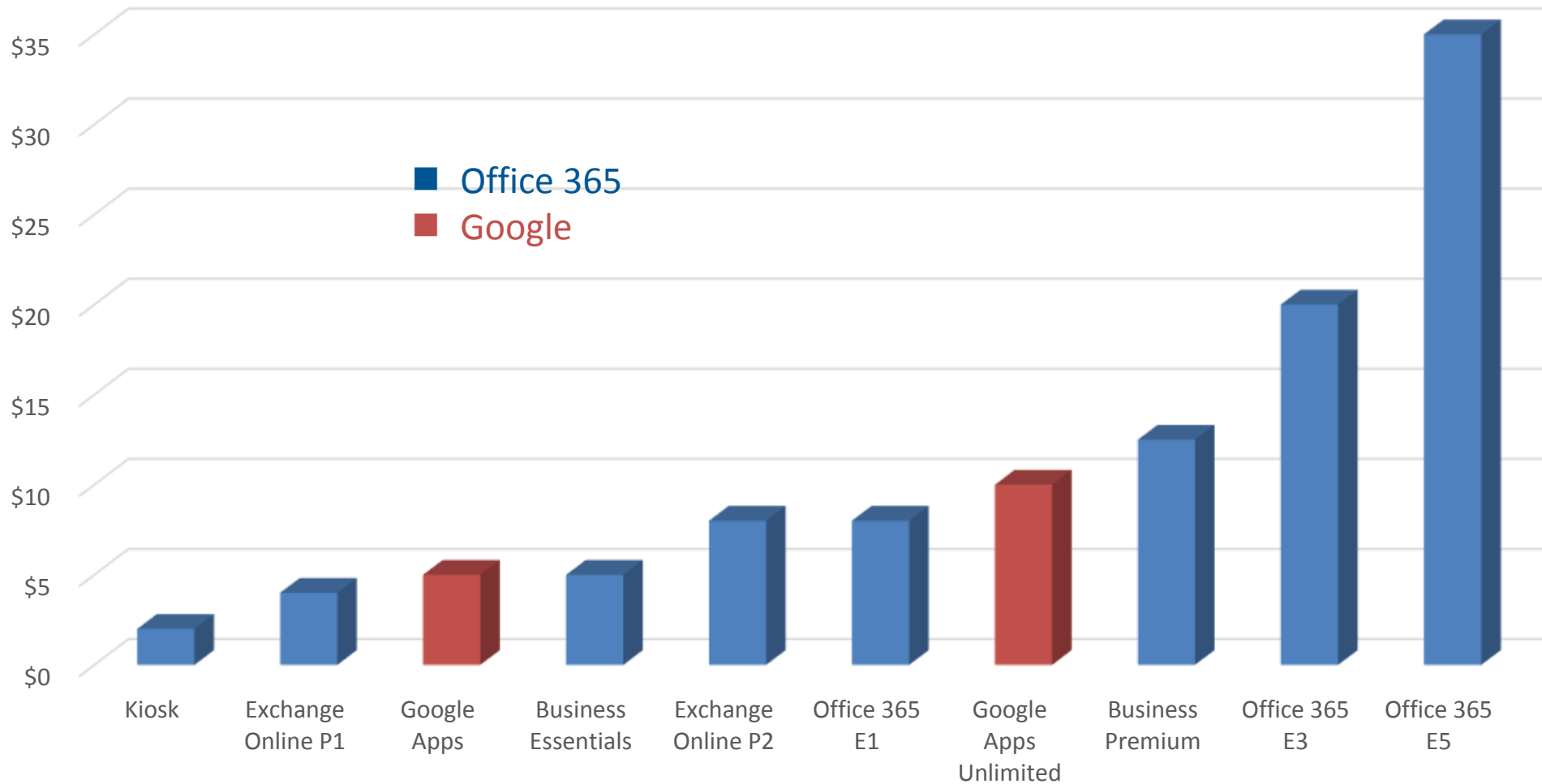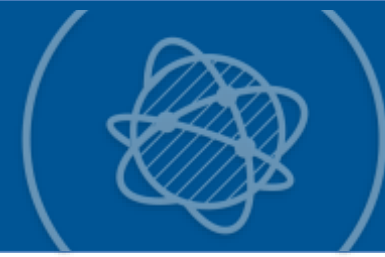
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2. FEATURE SET

SUITE	OFFICE 365 PLANS				GOOGLE PLANS	
Plan ID	**Kiosk**	**Business Plans**	**Enterprise Plans**	**E5**	**Google Apps**	**Google Apps Unlimited**
Email Space Per User	2 GB	50 GB	50 GB	50 GB	Shared at 30 GB	Unlimited
Personal Storage	None	1 TB Per User	1 TB Per User	1 TB Per User	Shared at 30 GB	Unlimited
Online Tools	--	Yes	Yes	Yes	Yes	Yes
Mail Archive	Yes	Yes	Yes	Yes	--	Yes
Shared Mailbox	--	Yes	Yes	Yes	Similar	Similar
Distribution Lists	Yes	Yes	Yes	Yes	Yes	Yes
MDM	--	Yes	Yes	Yes	Yes	Yes
Hosted PBX	--	--	--	Yes	--	--

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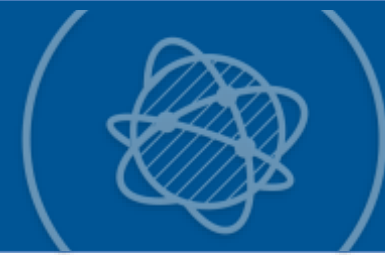
3. COMPATIBILITY

What are your "mission critical" platforms and devices?

FEATURE	MICROSOFT	GOOGLE
Browser Compatibility	IE, Safari, Chrome, Firefox, Edge	IE, Safari, Chrome, Firefox
Mobile Device Compatibility	Windows, iOS, Blackberry, Android	Windows, iOS, Blackberry, Android
Online Applications	Yes	Yes
Full Desktop Applications	Yes	No
Offline Availability	Yes	Yes

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4. COMPLIANCE AND SECURITY

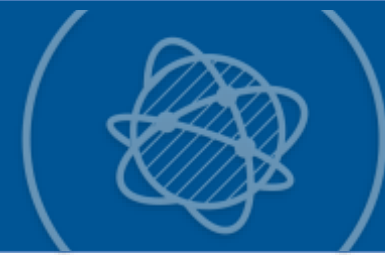| COMPLIANCE	MICROSOFT	GOOGLE
SOC 1/2	SOC1 (SSA16), SOC2, SOC3	SOC1 (SSA16), SOC2, SOC3
ISO	ISO 27001 and 27018 Certifications	ISO 27001 and 27018 Certifications
SAFE HARBOR	EU Safe Harbor Compliant	EU Safe Harbor Compliant
FISMA	FISMA	FISMA
Sarbanes Oxley	Sarbanes Oxley	Audit Assessment Required
HIPAA	Yes	Only with a BAA
SEC RULES	17a-4	--

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4. COMPLIANCE AND SECURITY

COMPLIANCE	MICROSOFT	GOOGLE
SOC 1/2	SOC1 (SSA16), SOC2, SOC3	SOC1 (SSA16), SOC2, SOC3
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SAFE HARBOR	EU Safe Harbor Compliant	EU Safe Harbor Compliant
FISMA	FISMA	FISMA
Sarbanes Oxley	Sarbanes Oxley	Audit Assessment Required
HIPAA	Yes	Only with a BAA
SEC RULES	17a-4	--

SECURITY	MICROSOFT	GOOGLE
Rights Management	Yes	Yes
Message Encryption Services	Yes	Yes
Data Loss Prevention	Yes	Yes

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5. SETUP AND MANAGEMENT

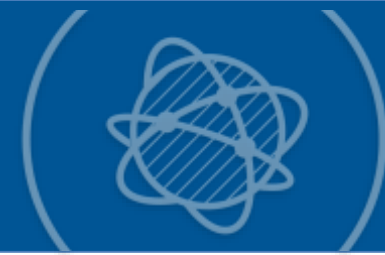| FEATURE	MICROSOFT	GOOGLE
Trial Process	30 Day Trial Allowed	30 Day with **Your Own** domain
Domain Requirements	Standard and on microsoft.com	Standard Domain Only
Management	Partner or Owner Managed	Owner Managed Only
Billing	Key or Credit Card/PO	Credit Card/PO Only
Encryption	Automatic	Automatic
Local Directory Sync	Azure Active Directory Connection	Google Apps Directory Sync
Single-Sign On	Standard SSO Setup through ADFS	Standard SSO Setup through ADFS
Mobile Device Management	Windows, iOS, Blackberry, Android	Windows, iOS, Blackberry, Android

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6. MIGRATION PATH
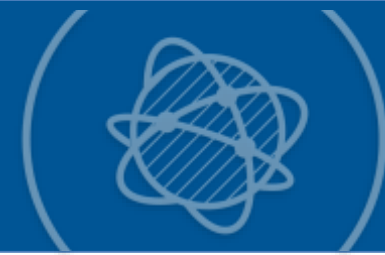
FEATURE	MICROSOFT	GOOGLE
Migration	One Step Process	Minimum of 3 Steps
Native Migration Utilities	Yes	Yes
Local Directory Sync	Azure Active Directory Connection	Google Apps Directory Sync
Permissions	Cloud On-Premise	New Set of Permissions
License Management Locale	Single Place	Three Places
Channel Partners	45K Total Partners	Over 10K Total Partners

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7. SUPPORT

FEATURE	MICROSOFT	GOOGLE
SLA	SLA Covers All Services	SLA Covers Only Core Services
Uptime Guarantee	99.999%	99.999%
Real Person Support	24x7 Phone, Email and Chat	24x7 Phone, Email and Chat
Partner Channel Support	Competency Required	No Competency Required

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8. ALIGNMENT WITH FUTURE STRATEGY
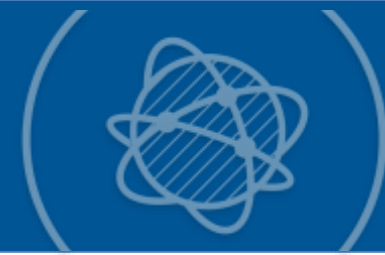
Will you be "cloudifying" more infrastructure?

Are you going to need a hybrid setup?
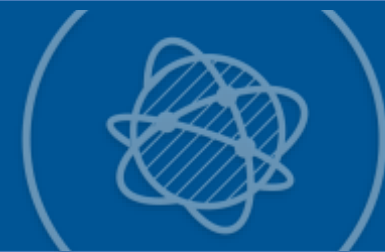
Are you planning for significant growth?

Are you diversifying your customer/user base?

Are your partners "cloudifying" their infrastructure?

Mr. Right or Mr. Right Now?

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1. How "tech savvy" are your troops and what is your ecosystem using?

2. What features are important to you?

3. What apps do you need to run?

4. What are your compliance and security requirements?

5. What resources do you have available for setup and management?

6. What will you be migrating?

7. How important is support?

8. What's your longer-term cloud strategy?

So ... Still Need Help?
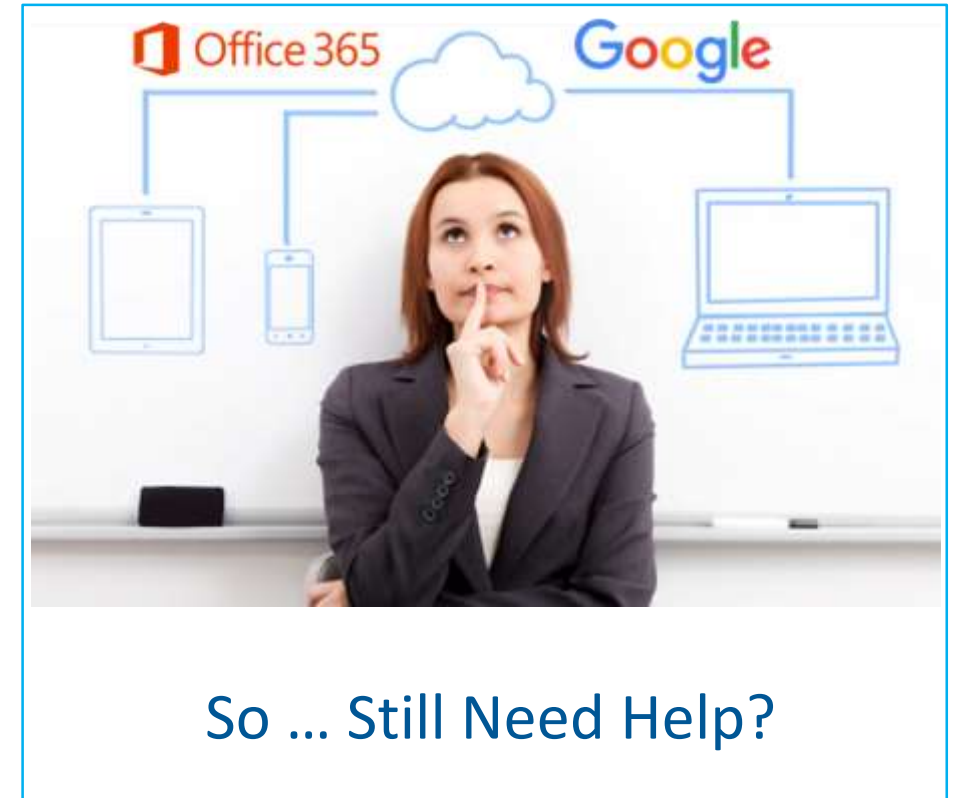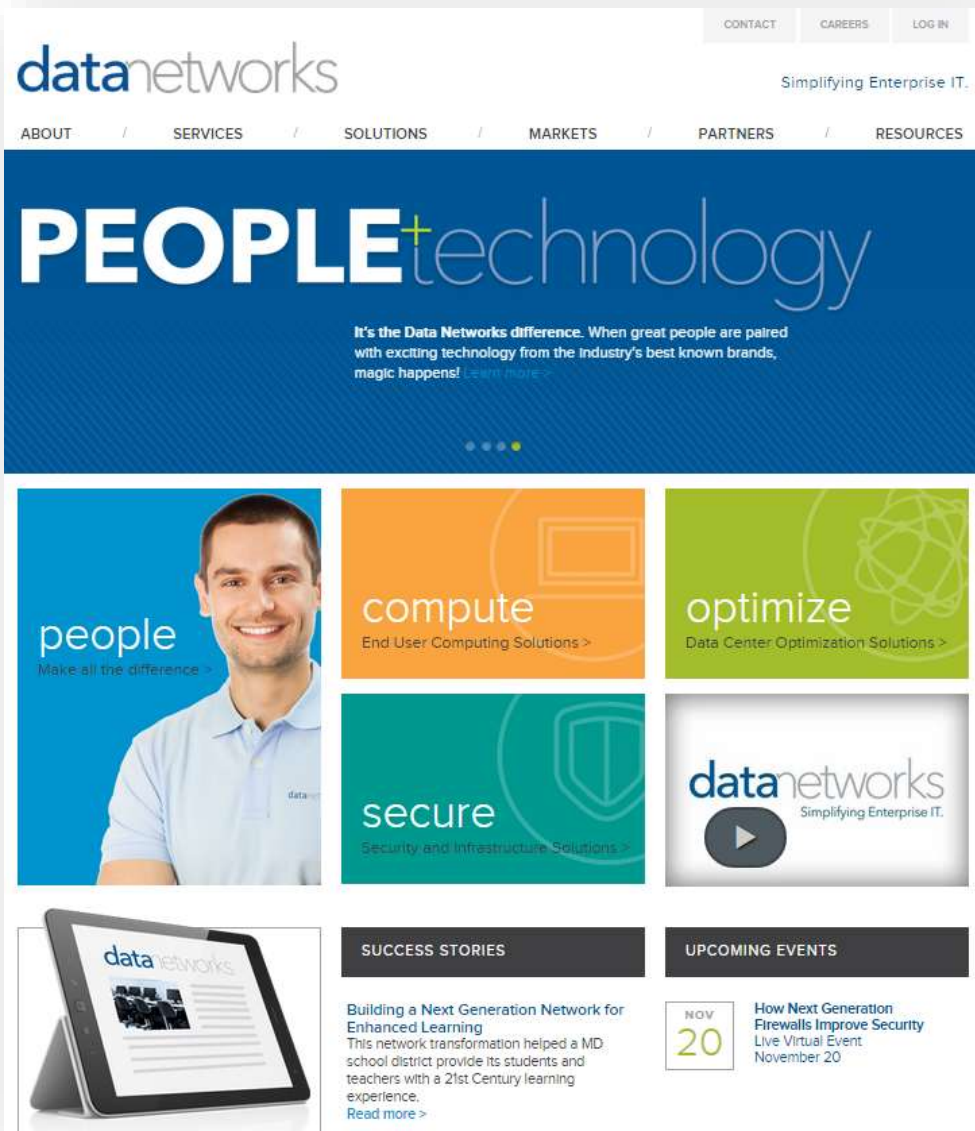
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  - Networking
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