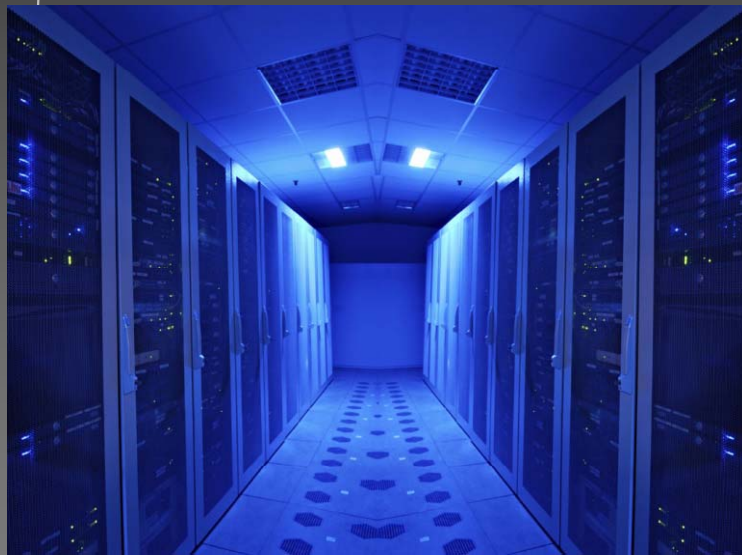


# JANUS Associates



**Cyber Warfare**  
The Reality Is We Are  
All Under Attack

Presented to: Maryland Education Enterprise Consortium  
Presented by: Matthew J. Lane, CIO



# About JANUS Associates

**Focused on Information Security and Business Continuity consulting since 1988**

- Founded 1988, the oldest IT Security consultancy in the nation
- Privately held, woman-owned small business
- 25 Years serving government and business
- Locations in Stamford, Boston, Baltimore, Hartford, Austin



# JANUS Areas Of Expertise

- Risk Management
- Information Security & Privacy
- Risk/Vulnerability Assessments
- Cloud Assessment and Security Services
- Smart Grid Assessment and Security Services
- Information Assurance
- Business Continuity and Disaster Recovery Planning
- Regulatory Compliance
- Security Awareness & Training
- 3<sup>rd</sup> Party Vendor Assessments
- Policy and Procedures
- Computer Forensics



# JANUS Clients (partial)

ABC Television  
Aetna Life & Casualty  
Altura Energy (Occidental Petroleum)  
Amnesty International  
**Anne Arundel Community College**  
Amoco  
AT&T  
Bath Iron Works  
BlackRock Financial  
Bausch & Lomb  
**Boston University**  
**Cal State University at Sacramento**  
Centers for Medicare/Medicaid  
Services  
Charles Schwab & Co  
Citibank  
City of New York  
Comm. of Massachusetts  
**Comm. College of Baltimore County**  
**Enoch Pratt Free Library - SailorNet**  
ESPN

Exxon Mobil  
Federal Deposit Ins. Corp. (FDIC)  
Federal Reserve Board of Gov  
Gov't Accountability Office (GAO)  
IBM  
ITT Hartford  
Incyte Genomics  
Lockheed Martin  
Metropolitan Life  
Merrill Lynch  
Microsoft  
New York Power Authority  
Oppenheimer Funds  
Oregon State Lottery  
Pacific Gas & Electric  
Port Authority of NY & NJ  
**Prince George's Community College**  
Social Security Administration  
State of Florida

State of Maryland  
State of New York  
State of North Carolina  
State of Texas  
State of Wisconsin  
State of Virginia  
State of Wyoming  
**UCAL – Berkeley**  
**Univ. of Massachusetts**  
**University of Maryland**  
**University College**  
**Univ. of Texas**  
**University of Wisconsin**  
**Texas A&M**  
US Customs  
**US Naval Academy**  
Valley National Bank  
VISA International  
VW Credit Corp.  
Wal-Mart



# Food For Thought

“When we look back at the higher education data breaches in 2012, we can see that the hackers are clearly getting smarter at stealing data. The reported breaches remain on the low side, yet the stolen data is over three times what we saw in 2011.” Campus Technology Magazine, March 2013

“In recent years, literally hundreds of universities and millions of data records have been compromised due to what security analysts say are poor security practices.” J. Vijayan – Computerworld, September 24, 2013

Earlier this year, Educause, a non-profit community for IT professionals focused on the higher education vertical warned that a data breach affecting its 1,800 college and 300 corporate members had occurred.





# Definitions

- **Hacker**

- Made innovative modifications to electronics
- Modified Software
- Broke into Phone Systems
- Circumvents Computer Security



# Definitions

- Hacker
- **Hacktivist**
  - Political Motivation
  - Social Motivation
  - Non-violent
  - Independent





# Definitions

- Hacker
- Hacktivist
- **Cyber Terrorist**
  - Political Motivation
  - May be Violent
  - May be state sponsored



# Definitions

- Hacker
- Hacktivist
- Cyber Terrorist
- **Cyber Criminal**
  - Financially Motivated
  - Ties to Organized Crime
  - Majority in Eastern Europe



# Definitions

- Hacker
- Hacktivist
- Cyber Terrorist
- Cyber Criminal
- **Cyber Warrior**
  - State Sponsored
  - Traditional war activities



# What is a Cyber War?

- A political mechanism to force another group of people to change and act differently



# What is a Cyber War?

- A political mechanism to force another group of people to change and act differently
- **An organized, prolonged, military conflict between sovereign entities**



# What is a Cyber War?

- A political mechanism to force another group of people to change and act differently
- an organized, prolonged, military conflict between sovereign entities
- **It effects violence, aggression, and mortality**





# What Are Cyber Warriors After?

In the past the bad guys were after financial gain.

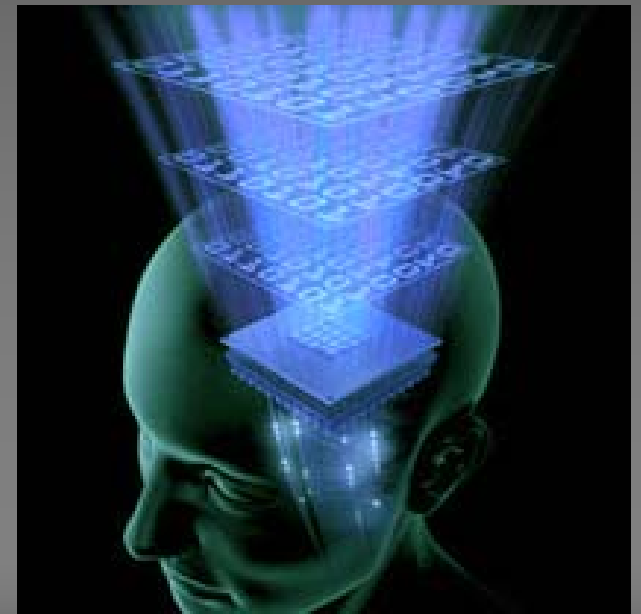
**Today they are after everything**

- Log On Information (User ID's & Passwords)
- Credit Card Information
- Intellectual Property
- Corporate Confidential Information
- Documents, Spreadsheets, Email, Images
- Access to Manufacturing Process Control



# The Components of Cyber Warfare

- Reconnaissance





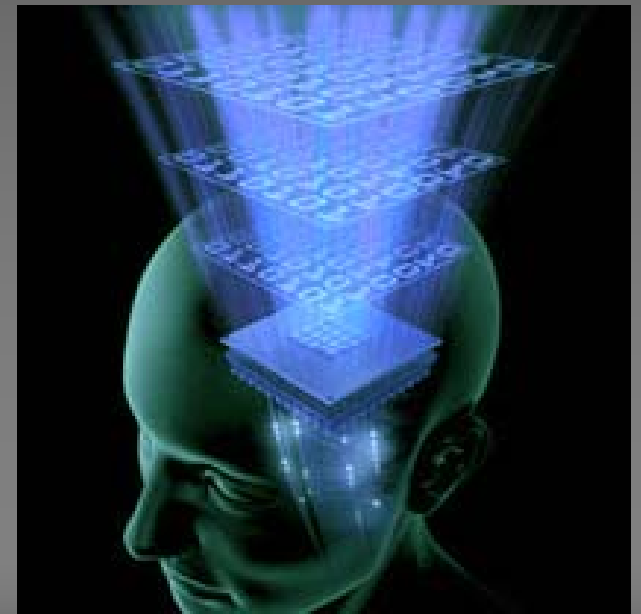
# The Components of Cyber Warfare

- Reconnaissance
- Espionage



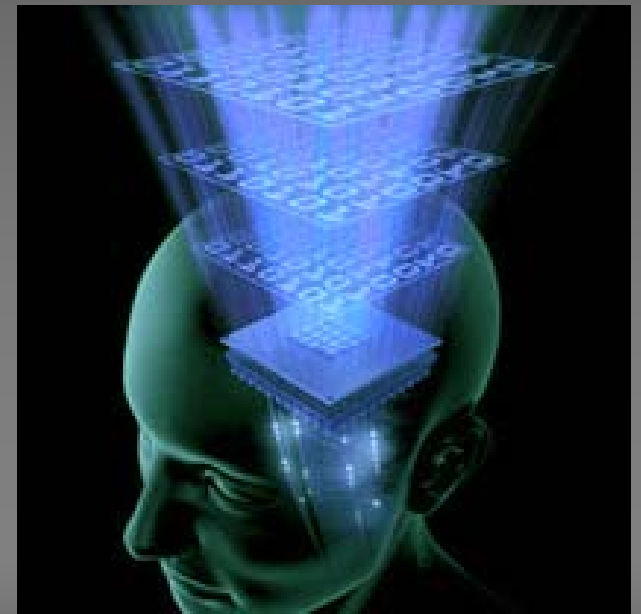
# The Components of Cyber Warfare

- Reconnaissance
- Espionage
- **Arms Proliferation**

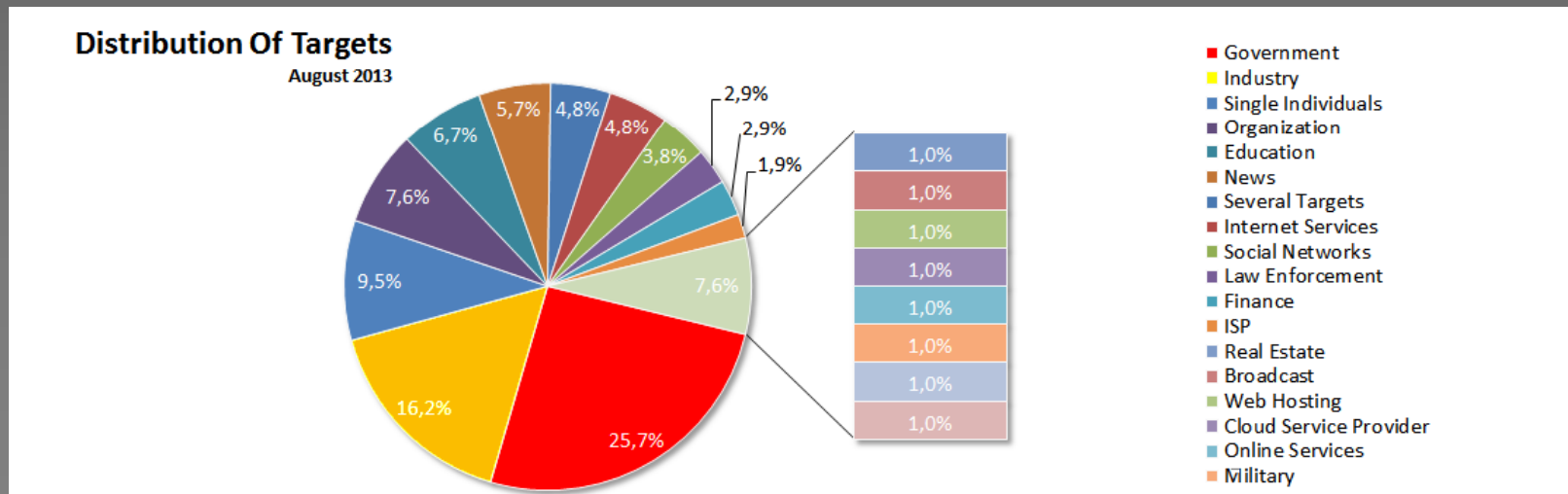
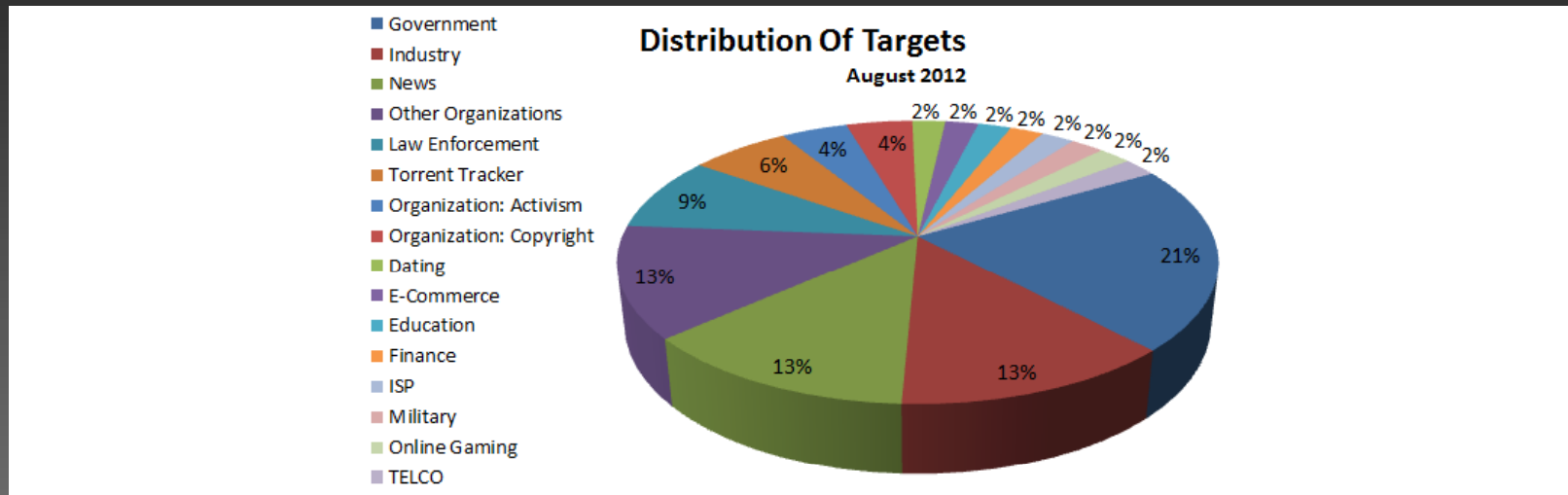


# The Components of Cyber Warfare

- Reconnaissance
- Espionage
- Arms Proliferation
- **Aggression**

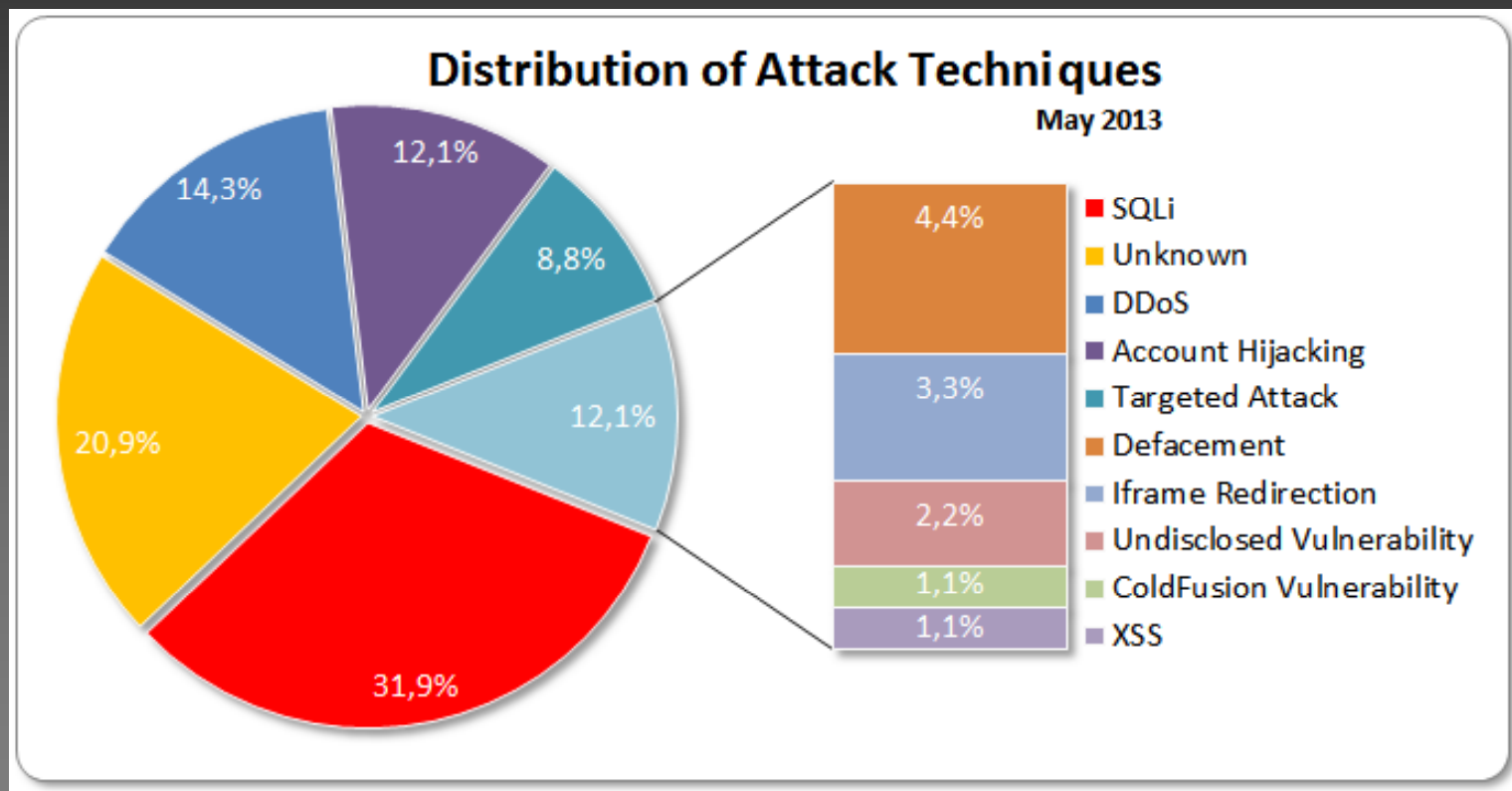


# Cyber Warfare Distribution of Targets



\* Source: hackmageddon.com

# Cyber Warfare Distribution of Attack Techniques



\* Source: hackmageddon.com

# So Easy: A Six Year Old Can Do It!



# Properly Responding To A Cyber Attack

- First Step – Plan in Advance
  - Update Your Plan on a Regular Basis
  - Do a Table Exercise and Test Your Plan
- Notify the Proper Authorities
- Isolate and Protect Compromised System
- Document Everything
- Discuss on a Need to Know Basis



# How NOT To Respond To A Cyber Attack

- Hack-Back-Attack





# How NOT To Respond To A Cyber Attack

- Hack-Back-Attack
- Escalate to traditional warfare



# How NOT To Respond To A Cyber Attack

- Hack-Back-Attack
- Escalate to traditional warfare
- Buy more bandwidth



# How NOT To Respond To A Cyber Attack

- Hack-Back-Attack
- Escalate to traditional warfare
- Buy more bandwidth
- **Move to the Cloud**



# How To Tell If Your Safeguards Are Effective

- Internal Testing



# How To Tell If Your Safeguards Are Effective

- Internal Testing
- 3<sup>rd</sup> Party Testing



# How To Tell If Your Safeguards Are Effective

- Internal Testing
- 3<sup>rd</sup> Party Testing
- **Cost Benefits**



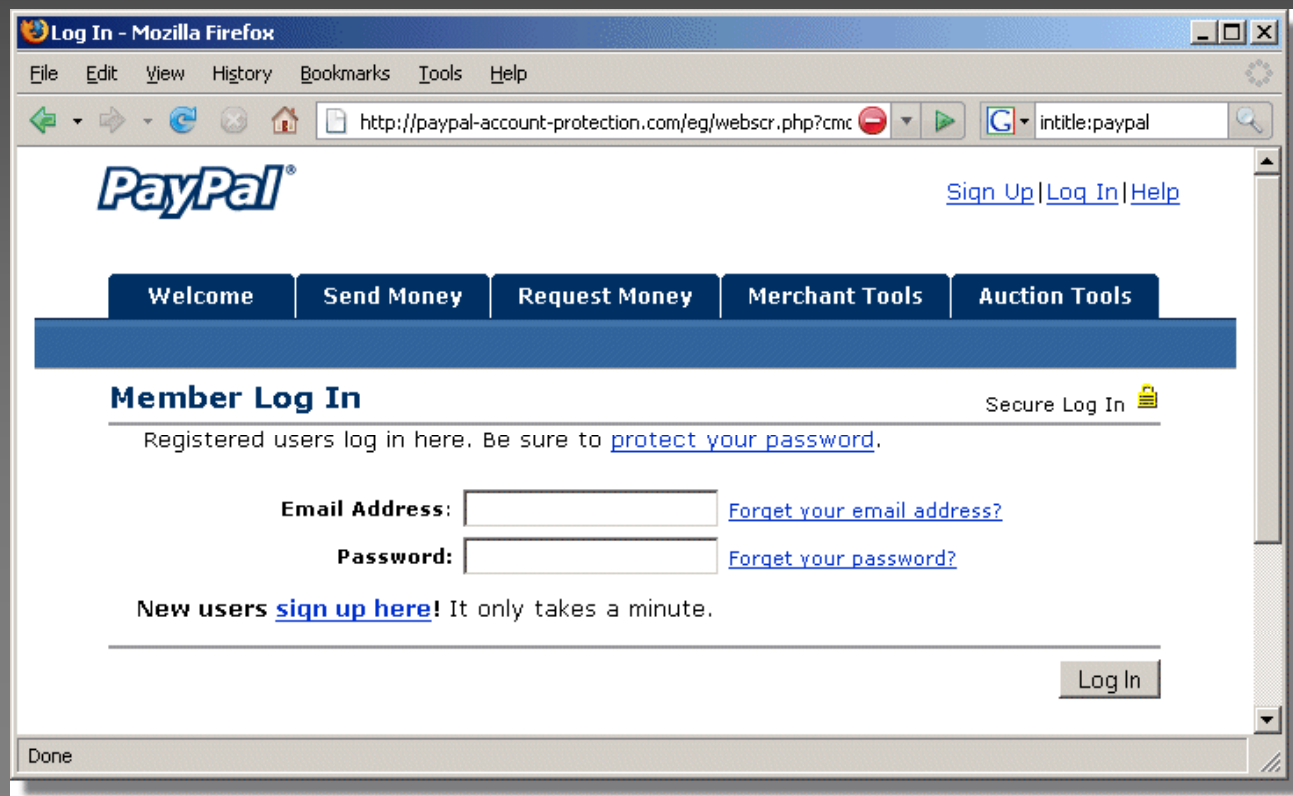
# How To Tell If Your Safeguards Are Effective

- Internal Testing
- 3<sup>rd</sup> Party Testing
- Cost Benefits
- What Should be Tested?



# Test Sample: Spear Phishing

- Purchase a similar looking domain





# Test Sample: Spear Phishing

- Purchase a similar looking domain
- **Set up an email for the domain**



# Test Sample: Spear Phishing

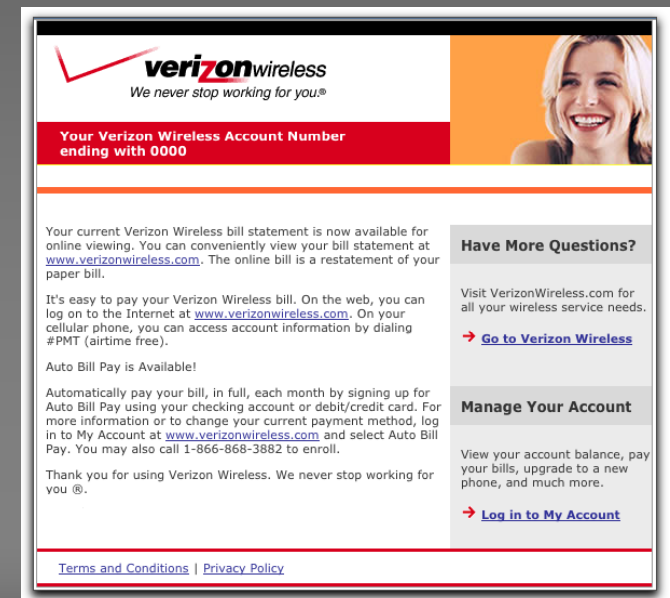
- Purchase a similar looking domain
- Set up an email for the domain
- Identify suspect classes of users

The screenshot shows a spear phishing email from 'Ralph Lauren Media LLC' to a user named 'Ralph Lauren'. The email is displayed in a Microsoft Internet Explorer browser window. The email body contains a link to 'http://www.lead411.com/company/RalphLaurenMediaLLC\_Lauren\_3076188' and a list of executives from Ralph Lauren Media LLC. The list includes names, titles, and email addresses, along with a 'Verified' status. The email also includes a sidebar with a 'THIS IS Q TIME' advertisement and a 'Keller' advertisement. The browser window shows the address bar with the URL 'http://www.lead411.com/company/RalphLaurenMediaLLC\_Lauren\_3076188' and the page title 'Ralph Lauren Media LLC (RL) (edit profile)'. The email header shows the sender as 'Ralph Lauren Media LLC' and the recipient as 'Ralph Lauren'.

Dept	Executive	Title	Email @ralphlauren.com	vcard	Verified
Exe	Ralph Lauren	Chairman/CEO	Not Available	vcad	03-26-13
	Salim Farah	COO/President	Not Available	vcad	03-26-13
	Jaime Canovas	President	as@polo Ralph Lauren.com	vcad	07-18-11
Fin	Dorothy Baumel	CFO Wholesale	201-8 -6466	vcad	07-09-11
	Christopher Peterson	SVP/CFO	201-8 -7000	vcad	03-26-13
Exe	Robbin Mitchell	Divisional Senior Vice President of Business Processes	212-3 -7621	vcad	07-17-11
	Scott Ernst	Vice President-WHOLESALE Systems	201-8 -6998	vcad	07-17-11
	Anthony Romano	Vice President Interactive Media	212-3 -7621	vcad	07-17-11
	Charles Facon	Executive Vice President Retail Corporation	212-3 -7000	vcad	07-17-11
	Jay Hefel	President-Menswear Division	212-3 -7000	vcad	07-18-11
	Jane Cho	Vice President Business Process Integration	202-8 -4002	vcad	01-21-12
Ops	Salim Farah	COO/President	Not Available	vcad	03-26-13
Tec	Brian Rader	Vice President Chief Information Security Officer	201-8 -67	vcad	07-18-11

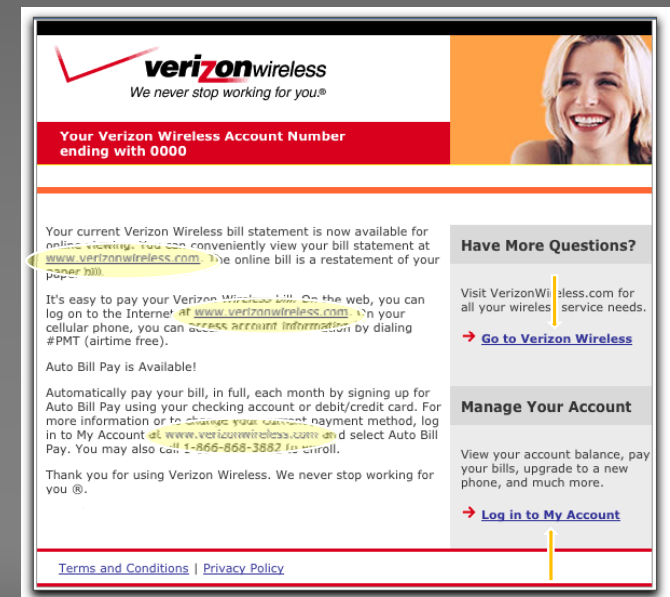
# Test Sample: Spear Phishing

- Purchase a similar looking domain
- Set up an email for the domain
- Identify suspect classes of users
- Craft e-mail messages to each class of user



# Test Sample: Spear Phishing

- Purchase a similar looking domain
- Set up an email for the domain
- Identify suspect classes of users
- Craft e-mail messages to each class of user
- **Create Click Based attacks**



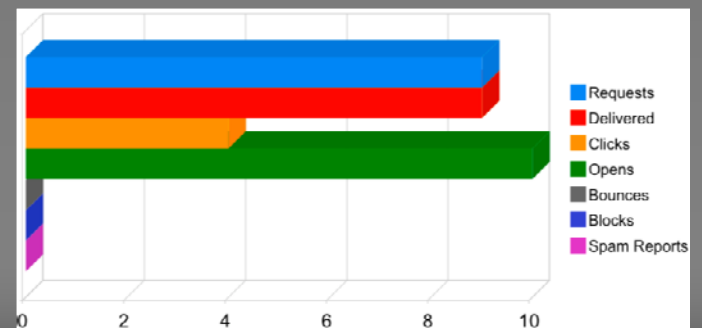
# Test Sample: Spear Phishing

- Purchase a similar looking domain
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- Identify suspect classes of users
- Craft e-mail messages to each class of user
- Create Click Based attacks
- Create attachment based attacks



# Test Sample: Spear Phishing

- Purchase a similar looking domain
- Set up e-mail for the domain
- Identify suspect classes of users
- Craft e-mail messages to each class of user
- Create Click Based attacks
- Create attachment based attacks
- **Generate statistics to improve process**



# Questions and Answers

**Free Offer: 42 page data breach incident response template**

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