



MEEC Member Orientation

Maryland Education Enterprise Consortium

HARDWARE and LIBRARY eRESOURCES Agreements

www.MEEC-EDU.org



HARDWARE AGREEMENT



PROCUREMENT

- ☐ Hosted by University of Maryland-College Park
 - ☐ MD Board of Regents Approval
 - ☐ Contracts vetted through the MD Office of the Attorney of General
 - ☐ Contract Manager –
Jeanne Parker – UMCP
-



HARDWARE 2017-2026

- ☐ 40 Vendors
 - ☐ 5 Categories
 - ☐ Total Contract is 9 Years
 - ☐ Renewals and Expansion Windows at Year 3 and 6
-



MEEC WEBSITE

☐ www.MEEC-edu.org

☐ Hardware

☐ MEEC Hardware Agreement
2017-2026



MEEC Hardware Agreement 2017-2026

The 2017-26 MEEC Hardware Agreement provides a larger number of vendors, a wider range of products, along with a greater variety of hardware than in previous contracts. The Agreement provides for more competitive pricing for each hardware category and by manufacturer within each category. While this adds some complexity to the final results, that complexity is balanced against a significant gain in economic benefit to MEEC members.

Fully executed contracts were established with each vendor for the period of March 15, 2017 – March 14, 2026. There will be expansion windows in year 3 and 6 of the contract. Contracts were awarded through a competitive proposal process, following the USM procurement policies and procedures. Approval was granted by the USM, Board of Regents.

Contract Details

- [RFP](#)
- [Awards Summary](#)

RFP Number: #972016

Contract Number: #UMD-972016

Contract Term: 3/15/2017 to 3/14/2026

Expansion Windows: 2019, 2022

Categories

- [Awards Summary](#)
- Category 1: [Desktop and Portable Computers](#)
- Category 2: [Data Storage Systems](#)
- Category 3: [Server Class Computers – Virtual Computing Systems](#)
- Category 4: [Network Hardware](#)
- Category 5: [Peripheral Devices](#)

MEEC Approved Hardware Vendors

Award Details	Directory	Award Details	Directory
Advanced Computer Concepts	Contact	Electronic Systems Inc.	Contact
Alliance InfoSystems, LLC	Contact	En-Net Services	Contact
Alliance Technology Group	Contact	ePlus	Contact
Apple Inc.	Contact	HCGI Hartford	Contact
Applied Technology Services	Contact	IP DataSystems	Contact
Bell Techlogix	Contact	ITsavvy	Contact
Cambridge Computer	Contact	Knight Point Systems	Contact
Carahsoft	Contact	Lenovo	Contact
Carousel	Contact	NCS Technologies	Contact
CAS Severn	Contact	Networking for the Future	Contact
CDW-G	Contact	NGEN	Contact
CodeBlue Technology	Contact	OmegaCor Technologies	Contact
Concentus	Contact	Plan B Technologies, Inc.	Contact
Connection Public Sector	Contact	Presidio Networked Solutions	Contact
Copper River	Contact	ProSys Information Systems	Contact
Daly Computers	Contact	Seeds of Genius	Contact
Data Networks	Contact	Skyline Technology Solutions	Contact
Dell – EMC	Contact	SLAIT Consulting	Contact
DISYS Solutions, Inc	Contact	System Source	Contact
DSR Computer Sales and Service	Contact	Trinity3	Contact

MEEC

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CONTRACT DETAILS

- ☐ Not a services contract (49%)
 - ☐ Secondary Competition
 - ☐ Base Discounts – Room to negotiate
 - Language not beneficial to members
 - ☐ Employee Purchasing
-



MEEC HARDWARE SITE

- ☐ RFP
 - ☐ Award Summary
 - ☐ Awards by Category/Brand
-



Library eResources



PROCUREMENT

- ☐ Hosted by University of Baltimore
 - ☐ MD Board of Regents Approval
 - ☐ Contracts vetted through the MD Office of the Attorney General
 - ☐ Contract Manager –
Blair Blankinship - UB
-



LIBRARY eRESOURCES

- ☐ 1 Vendor
 - ☐ 6 Categories
 - ☐ Contract 3 years
 - ☐ Renewals at the end of Year 3 for up to 3, 12 month extensions
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MEEC WEBSITE

- ☐ www.MEEC-edu.org
 - ☐ Services
 - ☐ Library eResources
-



Library eResources

MEEC has awarded a contract to CDygart Solutions, LLC, to provide its members with a variety of services related to the licensing and management of library e-resources for the contract term of March 1, 2017 to February 28, 2020. This contract is renewable yearly, at the discretion of MEEC, for up to an additional three years.

Contract Details

- [Master Contract](#)
- [RFP](#)
- [Sample Task Order](#)

RFP Number: # UB-16-N-25

Contract Number: # UB-16-N-25

Contract Term: 3/1/2017 – 2/28/2020

Expansion Windows: Up to three additional years

Services Categories – Vendors

- Assessment and Strategic Planning to Reduce the Costs of E-Resources
- Consolidated Invoicing Services
- Participation in Multi-Year E-Journal Contracts Negotiated and Managed by CDygart Solutions
- Negotiation, Management and Invoicing Services for Annual E-Resources (Non-e-Journal)
- Collection of Usage Statistics
- Event Planning Services

MEEC IT Professional Consulting Services Vendor

CDygart Solutions, LLC
Attn: Claire T. Dygart, President

511 NW 80th Blvd
Gainesville, FL 32607
352-672-1907



LIBRARY eRESOURCES

- ☐ Assessment and Strategic Planning to Reduce the Costs of E-Resources
 - ☐ Consolidated Invoicing Services
 - ☐ *Participation in Multi-Year E-Journal Contracts Negotiated and Managed by CDygert Solutions
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LIBRARY eRESOURCES

- ☐ Negotiation, Management and Invoicing Services for Annual E-Resources (Non-e-Journal)
 - ☐ Collection of Usage Statistics
 - ☐ Event Planning Services
-



CDygart Solutions

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[SERVICES](#)

[WORKSHOP](#)

[CONTACT US](#)

Experience. Collaboration. Results.

Helping libraries keep information affordable.

[Learn More](#)

[Contact Us →](#)

CDygart Solutions was founded by Claire T. Dygart with the goal of helping libraries keep information affordable. Whether it be negotiating the most advantageous deal for online resources and other materials, establishing collaborative efforts within library consortia, using Open Educational Resources to offset the cost of textbooks, or strategic planning for library or consortium development, we can help.

We believe that the best results are achieved through a collaborative approach, and we bring that spirit to all of our work.



MEEC LIBRARY eRESOURCES SITE

- ☐ Master Contract
 - ☐ RFP
 - ☐ Sample Task Order
-



ACHIEVING VALUE TOGETHER FOR MARYLAND EDUCATION

[ABOUT US ▼](#)[MEMBERSHIP ▼](#)[HARDWARE ▼](#)[SOFTWARE ▼](#)[SERVICES ▼](#)[CONTACT](#)[EVENT JOURNAL ▼](#)[VENDOR INFO ▼](#)

Welcome to MEEC

MEEC has been organized to provide its members opportunities to license the use of education hardware and software at competitive prices. MEEC also provides its members technology relevant services including training and interaction with the vendor. MEEC membership includes public and private K-16+ institutions, and public libraries in the state of Maryland.

News

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MEEC - New Intel Security-McAfee & Symantec Agreements

New Reseller Awards to Bell Techlogix and SHI

Two recent MEEC reseller contract awards have been completed for security products, Intel Security-McAfee and Symantec. MEEC would like to congratulate: Bell Techlogix reseller for Intel...

Posted: October 7, 2016 12:49 PM

MEEC's IT Hardware RFP Released

MEEC's IT Hardware Contract RFP Released

Link to MEEC's HARDWARE RFP on eMaryland Marketplace. The University of Maryland, College Park, on behalf of the Maryland Education Enterprise Consortium (MEEC) has released our IT Hardware...

Posted: October 4, 2016 9:31 AM

MEEC/Adobe - 2016 - 2019 ETLA

New MEEC Enterprise Licensing Agreement with Adobe

The new MEEC/ADOBE ETLA Agreement is in place for purchase of Adobe Creative Cloud. Adobe Enterprise Term License Agreements (ETLA) allow organizations to deploy Adobe software in an efficient,...

Posted: August 18, 2016 10:10 AM

Events

Webinar - Alliance Technology- Backup & Vendor

March 22, 2017 11:46 AM

Webinar - Navigator Management-Student System Assessment

March 22, 2017 11:44 AM

Webinar - Navigator Management-Process Improvement - 4/12

March 22, 2017 11:43 AM

Webinar - Navigator Management-Leveraging Sharepoint

March 13, 2017 1:24 PM

Webinar - AVI-SPL - Newline Unified Collaboration Solution

February 22, 2017 2:05 PM

Webinar - Microsoft - Intune Intro to Fast Track Services

January 31, 2017 9:18 AM

Webinar - Navigator Management-Business Process Design

January 31, 2017 9:16 AM

Other Events

Adobe End-to-End Digital Workflows Event

April 13, 2017 2:34 PM

Microsoft Webinar - Security Series

November 17, 2016 9:20 AM

Visual Sound Video Wall Technology Showcase 11/1-11/3

October 12, 2016 2:38 PM

Apple Security Tech Talk - 8/25/2016

August 17, 2016 2:07 PM



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