MEEC MINUTES

From the Executive Director

Webinars

MEEC offers webinars on various topics of interest most Tuesdays, Wednesdays and Thursdays during the academic year.

Check out Events on the homepage of the *MEEC website*.

Are you asking that "one more question?"

When you think you know it all, you realize you don't know nearly enough. Asking "one more question" usually gets you to a point to ask yet another question. It appears MEEC members have been successful in using MEEC established contracts throughout the year, though perhaps you still need to ask one more question.

As members move into the technology buying season and use MEEC contracts for their purchases, be certain to identify your institution as a MEEC member. Be sure to request MEEC pricing and ask that all pertinent information be listed on the quote. Don't be fearful of asking one more question.

Negotiating a new Microsoft agreement, hosting a competitive procurement for a reseller of Microsoft products, establishing a Microsoft Premier contract and renewing the LMS and Lecture Capture contracts have kept the MEEC Office and numerous volunteers busy this year. Many thanks go to all those who assisted in the above endeavors. Much time was spent in negotiating the very best deals for members of the organization.

If you were unable to attend any of the three in person Microsoft Road Shows or the same in webinar form, the slides have been posted to the MEEC website. Click on the Event Journal tab, choose 2017-18 and Microsoft. Direct questions to Microsoft, Bell Techlogix or the MEEC Office.

The 10th annual MEEC Member Conference and Vendor Showcase was a success. Interestingly, the most requested sessions are those delivered solely by MEEC members, though not many MEEC Members submit a session proposal. Let's change that trend!

In addition to the annual Conference, MEEC hosted forty webinars and ten in-person seminars throughout the year. Many thanks to the Vendors and Members who participated in these free events.

Thank you all for your continuous support of MEEC. Have a great and safe Summer!
Tamara

MEEC News

Did you Know?
MEEC now has 108 Vendors on 18 Agreements.

MEEC Membership includes over 214,000 FTE

Conference and Vendor Showcase - 10 Year Anniversary - Thank you to all who attended.

The 10th MEEC Member Conference and Vendor Showcase was a huge success. This years conference had over 400 Members attend with representatives from over 67 MEEC Vendors.

The most frequently received feedback comments were the interest and value of Member-led sessions. As you use technology from MEEC contracts throughout the year, please consider offering your project as a session. Members enjoy these sessions and we all learn the most from each other.

MEEC thanks Dr. Freeman Hrabowski, President of UMBC, who provided the keynote address for the Conference. Dr. Hrabowski's speech was an inspiring and energetic start to the conference and is available here: *https://youtu.be/bzcnhhKJhAA*

DR. FREEMAN HRABOWSKI, PRESIDENT UMBC

Renewals - LMS, Lecture Capture and IT Security Assessment and Advisory Services

MEEC renewed the Learning Management System Agreement through June 2020. There are 5 Vendors that will offer LMS solutions and related systems through that contract. More information is available here: *http://meec-edu.org/learning-management-systems-lms/*

MEEC is renewing the agreement for Lecture Capture with Penopto and Tegrity. The agreement details are being finalized and will be posted on the MEEC website as soon as they are available. *http://meec-edu.org/lecture-capture-solutions/*

MEEC has renewed the IT Security Assessment and Advisory Services agreement. The agreement is currently in its first option year, with one additional option year remaining. *http://meec-edu.org/it-security-assessments-and-advisory-services/*

A/V Hardware

MEEC will release a new A/V Hardware RFP in Fall 2018. The RFP will be structured in a similar format as the current agreement as well as the structure of the Hardware RFP. Proposals will be accepted in categories for A/V brands. If you are interested in assisting with this process, please contact Darby Ashmore, dashmore@usmd.edu.

MEEC is always appreciative of our Members' efforts to assist us with our mission of coordinating and negotiating procurement opportunities for our members to gain economic advantage and value in the acquisition of products and services that are beneficial to education in Maryland. If you are interested in volunteering, please *fill out our form*.

- *Serve on RFP specification committees*
- *Serve on RFP technical committees*
- *Serve on RFP financial committees*
- *Volunteer to support MEEC Events*
- *Marketing - photography/videography support*

ANDRE YANCEY, AACC, MEMBER VOLUNTEER @ 2018 MEEC CONFERENCE REGISTRATION

MEEC Minutes

Security Solutions and Products

MEEC is continuing to research and soliciting feedback on a comprehensive security RFP that will be a companion to the MEEC McAfee/Symantec Agreements and augment the MEEC IT Security Assessments and Advisory Services Agreement. The new Security Solutions agreement will have several functional areas and will be able to comprehensively provide multiple brands, solutions, and products to meet the ever changing IT security needs of the MEEC Membership.

VOLUNTEER WITH MEEC!
CLICK HERE

MEEC Board

Maryland Education Enterprise Consortium (MEEC), while hosted by the University System of Maryland, is governed by a Board of Directors with representation from each constituent group that participates in the organization. Board members are nominated/elected by a process defined by their constituent groups. In a case where no formal constituent representative group exists, MEEC assists the constituent group in electing a representative to the Board.

MEEC is happy to introduce Board Member, Rhonda Spells-Fentry from Prince George's Community College. MEEC would like to thank our former Board Member and Board Chair, Pete Young for his service and leadership of MEEC.

If you have questions, concerns or ways MEEC can better assist you, please reach out to the MEEC Office or your Board Member to share your thoughts.

Executive Committee
Drew Moore, Harford County Public Schools, Chair
Ruth Gill, Wor-Wic Community College, Vice Chair
Dwight Raum, Johns Hopkins University, Secretary

Board of Directors
Herb Elkin, United States Naval Academy
Louise Finn, Loyola University Maryland
Parris Jackson, Maryland Higher Education Commission
Bob Kuntz, Carroll County Public Library
Bill Leimbach, Goucher College
LeAnn McWilliams, Dorchester County Public Schools
Bill Pickett, Glenelg Country School
Wayne Rose, Bowie State University
Rhonda Spells-Fentry, Prince George's Community College
Don Spicer, University System of Maryland
Greg Talley, Maryland State Department of Education

Did You Know?

- SOME VENDORS WILL ONLY OFFER YOU MEEC PRICING IF YOU ASK TO USE THE CONTRACT. MAKE SURE YOU VERIFY THAT YOU ARE USING THE MEEC AGREEMENT.

- THE MEEC OFFICE HAS 2 FULL-TIME AND 1 PART-TIME EMPLOYEES. (MEEC IS HIRING A PROCUREMENT OFFICER)

- EVERY MEMBER IS IMPORTANT TO MEEC AND IS REPRESENTED ON THE MEEC BOARD.

- MEEC IS CONTINUALLY EVALUATING OPPORTUNITIES FOR NEW AGREEMENTS. IF YOU HAVE IDEAS FOR NEW AGREEMENTS, PLEASE SHARE VIA EMAIL.

- SOME MEEC AGREEMENTS OFFER BASELINE DISCOUNTS. MEMBERS MAY NEGOTIATE WITH VENDORS FOR ADDITIONAL DISCOUNTS ABOVE THE NEGOTIATED PRICE.