

**MEEC IT Hardware RFP 972016 Award  
Copper River IT**

**Category 4 - Network Hardware**

*Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.*

<b>Brands</b>	<b><u>Hardware</u> Minimum % Discount Off SELP*</b>	<b><u>Installation &amp; Maintenance</u> Services Minimum % Discount Off SELP*</b>	<b>Value Added Pricing</b>
Aruba/ HP	37%	7%	
Brocade	52%	15%	
Juniper	42%	10%	
Palo Alto	10%	5%	
Pulse Secure	27%	2%	
♣Forescout	10%	5%	

\*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing