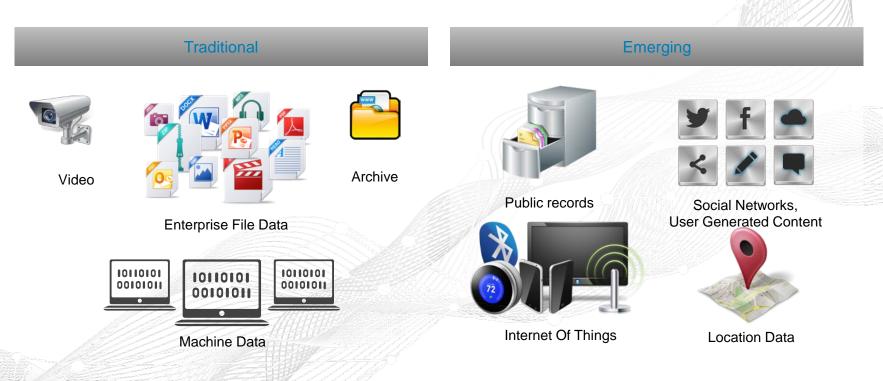
Unstructured Data Emerging Technologies Division Isilon & Elastic Cloud Storage Specialists **Matt Uvena Ben Crist** Isilon & ECS SE **Isilon & ECS Territory Manager** Washington D.C., MD, DE - Commercial & SLED Washington D.C., MD, DE - Commercial & SL (443) 857-5073 (703) - 869-0436benjamin.crist@dell.com matthew.uvena@dell.com



UNSTRUCTURED DATATA: COLLECT, STORE, ANALYZE & USE

Traditional and Emerging Sources



Unstructured Dataset Attributes

Shared

Many Users, Many Applications

Large

Petabyte Scale

Rapid Growth

Exponential

Dense

100's of Millions to Billions of objects

Performance

Must scale with capacity

Multiprotocol

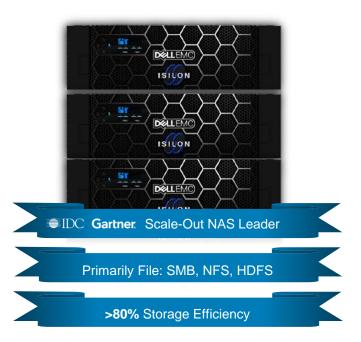
Requires access from many platforms

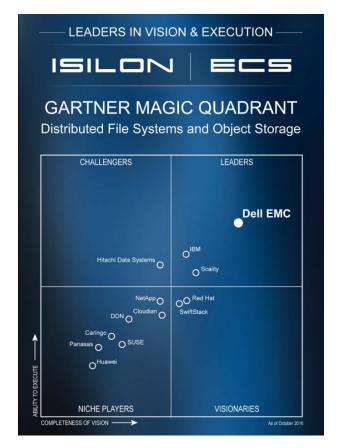
May Not Compress or De-duplicate Well



Dell EMC: THE Leader in Distributed File & Object

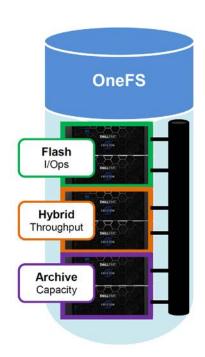
ISILON







Why Isilon for Unstructured Data



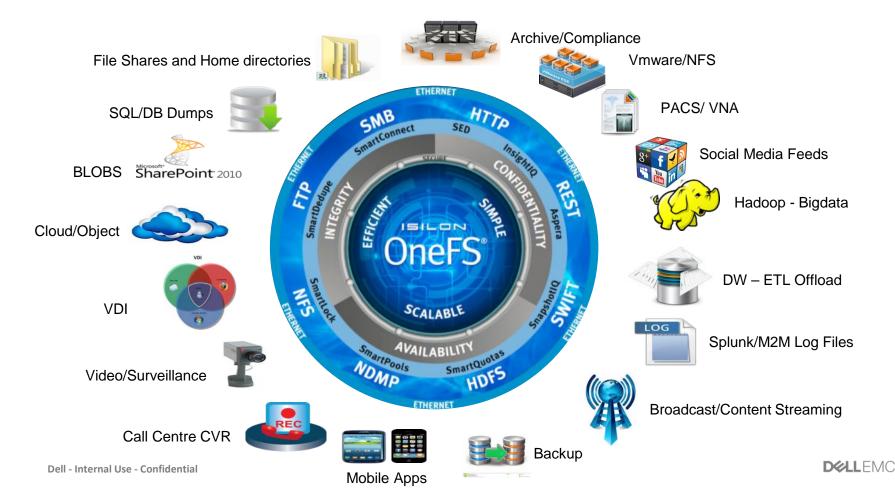
Isilon is the leading Scale-Out NAS platform and ideal solution for creating a centralized Data Lake to manage all unstructured data.

Isilon's OneFS file system runs on a node-based architecture that helps customers optimize their cost-to-serve by intelligently tiering inactive data to lower cost tier. The system can scale to >50PB and Isilon drastically simplifies management by eliminating inefficient silos of storage.

This new world of Big Data is introducing major challenges for enterprise IT managers as well as significant opportunities for businesses across all industry segments. To deliver the optimal storage platform for Big Data, a storage system must provide:

- Massive capacity: To accommodate very large and growing data stores, or data lakes
- Extreme performance: To minimize response and data ingest times and thereby keep up with the pace of the business
- High Efficiency: To reduce storage and related datacenter costs
- Operational simplicity: To be able to manage a growing, large-scale data environment without adding more IT staff

DATA LAKE: Consolidate All Unstructured Data on Isilon



Evidence Management Data Lake































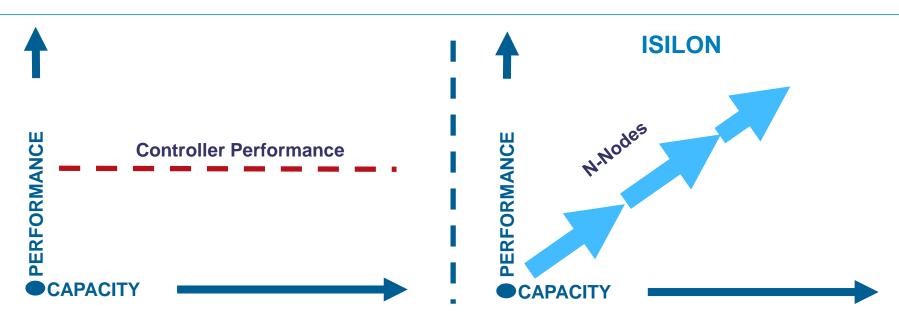


5 Simple Reasons Customers Choose Isilon

- Never Tech Refresh Again...
 - Scale linearally on Demand, Single Node at a Time
 - No Dual Controller Limit
- No Forced Data Migrations Again...
 - Save Time/Money/Hassle
 - All future Migrations are Backend/100% Transparent to EU
- Lowest \$/GB in NAS Today
 - 80%+ Storage Efficiency
 - Native Storage Tiering
 - Native Cloud Tiering
 - As low as....Active FS \$0.03/GB/MO / Deep Archive FS \$0.01/GB/Mo
- 85% Less System Mgmt
 - Single FS Scales to PB's
 - No More Capacity Management (Silo's of Under-Utilized Storage)
 - No More Performance Tuning (Luns/Aggregates/Hot Spots/Raid Groups)
- SW Defined and Cloud-Enabled



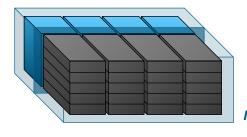




"With traditional storage, my best day is always my first day..."
"But with Isilon, everyday is my best day"



Introducing Isilon Infinity



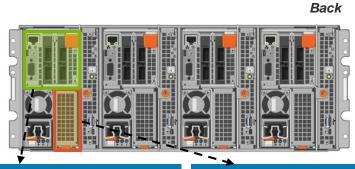
Front (without faceplate)



Future proofed...

- Drive Technology
- Drive count

Internal View



Compute Suitcase

Performance-Cost optimized

- CPU
- Memory

Cache SSD

Dedicated slots

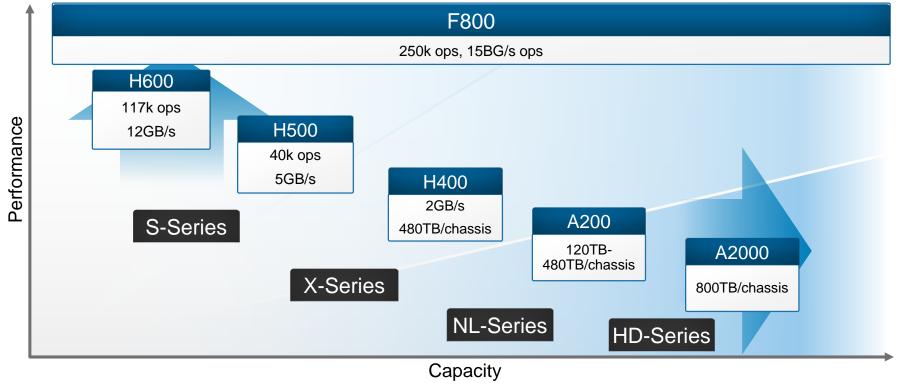
- Capacity
- Count





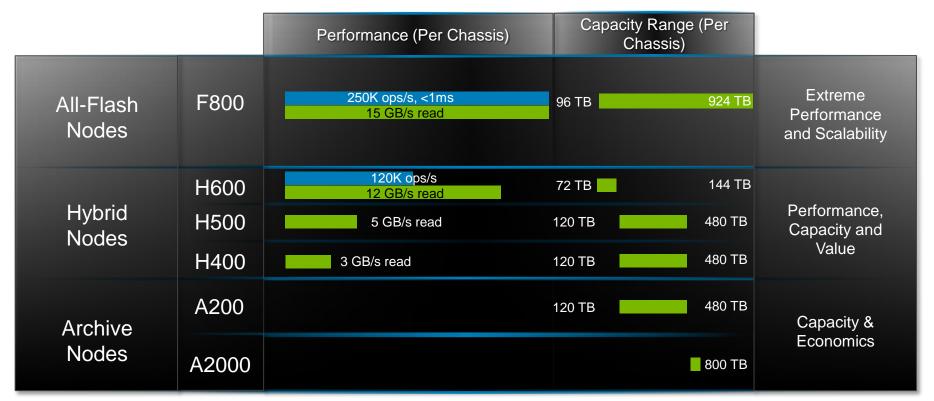
Isilon Family

Introducing Isilon Infinity





Isilon Gen6 Node Positioning

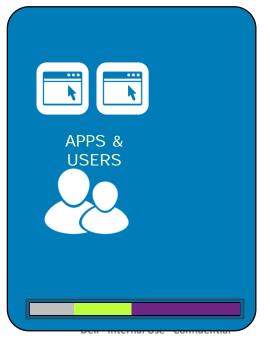




SmartPools – Policy Based Tiering

DATA CENTER

Extend Single File System to the Cloud





NITRO EXTREME PERFORMANCE AND SCALABILITY

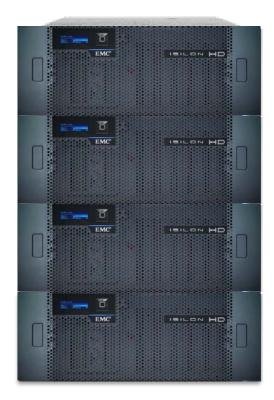
250K IOPs 15GB/S Bandwidth Per Chassis

920TBS FLASH
Per Chassis





ULTRA Density & Deep Archive



ISILON



NEW MODULAR ARCHITECTURE

75% Reduction

in Floor Space

800TB RAW in 4U Chassis

4 HD400's compared to one A2000 chassis

Isilon Security & Compliance Options



- Roles-based access control (RBAC)
- Access Zones for secure isolation
- WORM Data Protection
- File System Auditing
- Data at Rest Encryption (DARE) with Self-Encrypting Drives (SEDs)
- Security and Technical Implementation Guide (STIG) hardening
- CAC/PIV Smartcard authentication
- FIPS OpenSSL support

Isilon Combats, Prevents & Recovers from Ransomware

Combat

Isilon's deep integration with Varonis SW allows EU's to monitor for Encrypted Files for early detection



Prevent

Isilon's SmartLock SW is can prevent Ransoware Attacks altogether. Once a file is committed to a Smartlock folder with a retention policy, it cannot be re-written in an encrypted format.



SmartLock

Policy-based Compliance and WORM Data Protection

Recover

Isilon snapshots are READ-ONLY

SnapshotIQ is the best protection for ransomware because snapshots cannot be encrypted during an attack!



SnapshotIQ

Fast, Efficient Data Backup And Recovery

"SnapshotIQ alone helped us recover from 10 ransomware attacks in the past year!".

- DC area utility company

Isilon Gen6 Platform Benefits



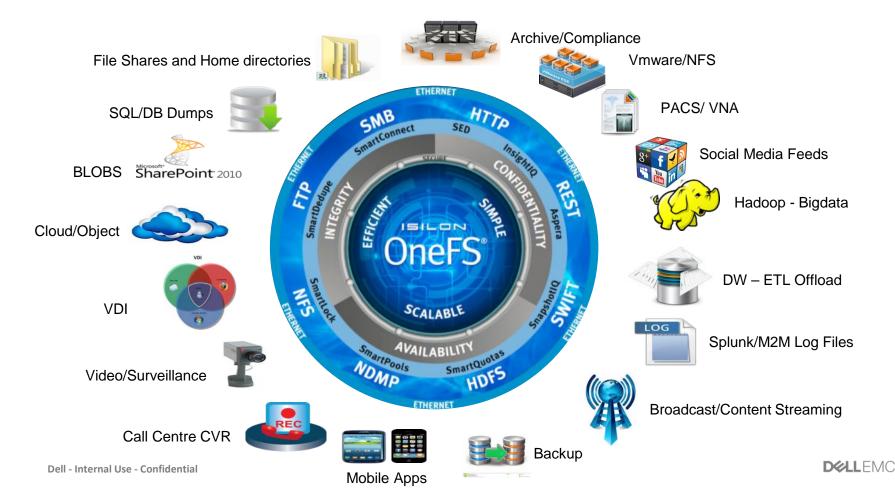






Unconstrained Scale and Performance

DATA LAKE: Consolidate All Unstructured Data on Isilon



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