MEEC MINUTES

From the Executive Director

Webinars

MEEC offers vendor led webinars and in-person seminars on various topics of interest throughout the academic year. Events are scheduled on Tuesdays, Wednesdays and Thursdays.

Check out Events on the homepage of the *MEEC website.*

Don't forget summer refresh!

Dear MEEC Members,

The 11th Annual MEEC Member Conference and Vendor Showcase was a huge success! Thank you to all the MEEC members who volunteered, presented sessions, networked with vendors, made connections with other members and walked away with new knowledge. Your attendance speaks volumes. Thank you as well for completing the Conference survey. Your input is invaluable and allows us to continually host a better Conference.

Recently, the MEEC Office sent Invoices for membership dues. Be reminded that in order to purchase from MEEC Agreements, your institution must be a member in good standing.

It's amazing to often hear "You're so lucky to have the summers off!" Despite the error of that statement for many, one can say though we don't get the summer off, it is a little quieter. Quieter that is until you are doing a device refresh, remodeling classrooms, installing AV equipment and making certain all is ready for the beginning of the new academic year.

Have a safe and great Summer and take some time to do your own refresh!

- Tamara

MEEC News

11TH ANNUAL MEMBER CONFERENCE
March 28, 2019

Thank you for participating in the 2019 MEEC Member Conference and Vendor Showcase. The 2019 Conference was a resounding success with a great turnout from MEEC members and vendors. Final attendance was over 400 members and representatives from 65 MEEC vendors.

Members provided excellent positive feedback on the increased number and value of member and member/vendor sessions. This was only possible because so many members submitted to present. Please keep in mind presenting at next year's conference as you embark on new initiatives during the year.

Connections @ the MEEC Conference
MEEC has always been about bringing people together and making connections. One connection led to a partnership with the goal of supporting students as they learn, grow and join the workforce.

The 2018 MEEC Conference resulted in a

Did you Know?
MEEC now has 100+ Vendors on 16 Agreements.

MEEC Membership includes over 214,000 FTE.

unique collaboration between one of our MEEC members, Baltimore City Public Schools, and one of our MEEC vendors, Accenture. Stacey Davis, BCPSS, was meeting vendors in the vendor showcase and introduced herself to Miruna Burk, Accenture's MEEC Account Representative. Miruna, as a parent of a BCPSS kindergartner, shared her recent volunteer experience teaching coding at her daughter's school. Stacey and Miruna quickly began talking about the bigger issue of ~20,000 unfilled jobs requiring computer science in Maryland and the fact that only 7 of 170 city schools at the time offered computer science. Stacey had been working to bring computer science curriculum to as many schools as possible. It became clear that this was the beginning of a special partnership. After the MEEC Conference, Stacey, Miruna, and leaders from the local nonprofit, Code In the Schools, decided to form a unique collaboration focused on making Baltimore a hub for great technology careers for our students. The vision was to make Baltimore #thecitythatcodes.

As a result of this yearlong collaboration, in 2018 volunteer instructors taught coding to 10,000 students in 50 schools during Computer Science Education Week. This early exposure is an important first step to create access for students to consider computer science jobs and is part of a broader initiative to create a diverse, local pipeline of tech talent to become Baltimore's workforce of the future.
- Miruna Burk, Accenture

VENDOR REGISTRATION | MEEC CONFERENCE 2019

MEEC AGREEMENT UPDATES

Adobe
Currently MEEC is negotiating with Adobe for a new ETLA agreement. News of the changes to the agreement are expected any day.

ADOBE BOOTH @ THE 2019 MEEC CONFERENCE

Update on Lab migration for Adobe software
With Adobe's migration of software to named user access, this will include lab machines as well. Please see a thoughtful guide on migrating your lab machines from serial key to named user deployment: *https://helpx.adobe.com/enterprise/using/sdl-deployment-guide.html*

Current participants in the agreement:
If you are currently participating in the ETLA between MEEC and Adobe, and will be renewing for the upcoming agreement in August, you will have the option to migrate your lab machines to named user deployment Shared Device Licenses through September 1, 2020. There will be a serial key associated with the extension from 2019-20 that will be provided upon execution of renewal.

New participants to the upcoming agreement:
If you aren't participating in the current agreement, but will be enrolling in August, you'll want to look at the *SDL deployment guide* to prepare for named user deployment of lab machines at the beginning of the new ETLA. There won't be a serial key associated with any agreements moving forward.

SDL Migration Support:
Current and new ETLA agreement participants may schedule Expert Sessions in the Support tab of your Adobe

Admin Console for assistance. This will set up a call with one of our Expert Services personnel who can help you with SDL implementation.

Hardware
March 2019 began the third year of the MEEC Hardware Agreement. Soon Vendors will have the opportunity to add brands to categories in which they were awarded. MEEC members will be notified of the changes to the agreement as they become available. Many thanks to the UMCP Procurement office, who hosted the solicitation on behalf of MEEC.

Call Center - Help Desk
The Call Center/Help Desk agreement has reached the

end of its contract term. There is little reported use of the agreement and it will not be re-bid.

CCCTC STUDENT PRESENTATION | MEEC CONFERENCE 2019

CARROLL COUNTY PUBLIC SCHOOLS STUDENT PROJECT @ THE 2019 MEEC CONFERENCE

During the first half of the MEEC conference, five students from the Carroll County Public Schools, Career and Technology Center interviewed attendees, took photos, and videotaped events. After lunch, the students and their instructor, Anthony Hopper, presented a session which began with them showing the video project they created to promote MEEC. The students then explained their use of technology, software, and their creative process to create the video. The tools used to make the video are all available under MEEC's agreements.

The students shared how they defined project objectives for each member on the way to the conference and their lessons learned on time management, clear communication, and overall professionalism. In their words, they observed that there was an organized chaos, in a business style environment, that they had to learn to navigate to achieve their goal of a finished project. They said they felt important and respected by all of the MEEC members they met. The students, Roman Adolfs, Will Gounaris, Adam Lowe, Ugochi Mezu, and Jacob Oswald created a fun and high quality video in a very short amount of time.

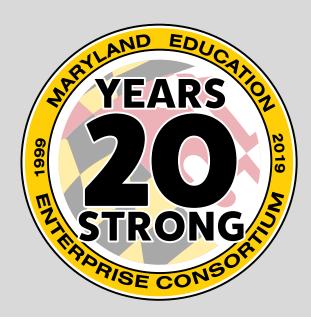### THE 2019 CONFERENCE VIDEO IS AVAILABLE HERE:
HTTPS://DRIVE.GOOGLE.COM/OPEN?ID=1HBFWVOLEIEP_XSVR8-GCTT6BTKOKO8RN

Did You Know?

- SOME VENDORS WILL ONLY OFFER MEEC PRICING IF YOU ASK TO USE THE MEEC CONTRACT. BE CERTAIN TO VERIFY YOU ARE RECEIVING MEEC PRICING UNDER THE MEEC AGREEMENTS.

- THE MEEC OFFICE HAS 3 FULL-TIME EMPLOYEES AND 1 PART-TIME EMPLOYEE.

- EVERY MEMBER IS IMPORTANT TO MEEC. MEMBERS OF EACH CONSTITUENT GROUP ARE REPRESENTED ON THE MEEC BOARD.

- MEEC IS CONTINUALLY EVALUATING OPPORTUNITIES FOR NEW AGREEMENTS. IF YOU HAVE IDEAS FOR NEW AGREEMENTS, PLEASE LET MEEC KNOW.

- SOME MEEC AGREEMENTS OFFER MINIMUM DISCOUNTS. MEMBERS MAY NEGOTIATE WITH VENDORS FOR ADDITIONAL DISCOUNTS.

VOLUNTEER WITH MEEC!

Click Here

YEARS 20 STRONG
MARYLAND EDUCATION ENTERPRISE CONSORTIUM
1999 2019

MEEC Board

Maryland Education Enterprise Consortium (MEEC), while hosted by the University System of Maryland, is governed by a Board of Directors with representation from each constituent group that participates in the organization. Board members are nominated/elected by a process defined by their constituent groups. In a case where no formal constituent representative group exists, MEEC assists the constituent group in electing a representative to the Board.

If you have questions, concerns or ways MEEC can better assist you, please reach out to the MEEC Office or your Board Member to share your thoughts.

Executive Committee
Drew Moore, Harford County Public Schools, Chair
Ruth Gill, Wor-Wic Community College, Vice Chair
Dwight Raum, Johns Hopkins University, Secretary

Board of Directors
Herb Elkin, United States Naval Academy
Bill Hobbs, Hood College
Parris Jackson, Maryland Higher Education Commission
Ken Kundell, Salisbury University
Bob Kuntz, Carroll County Public Library
Bill Leimbach, Goucher College
LeAnn McWilliams, Dorchester County Public Schools
Bill Pickett, Glenelg Country School
Rhonda Spells-Fentry, Prince George's Community College
Don Spicer, University System of Maryland
Greg Talley, Maryland State Department of Education

MEEC is always appreciative of our members' efforts to assist us with our mission. Volunteers are critical to the support of all MEEC endeavors. Please consider volunteering for any of the positions listed below by completing *this form*.

- *Serve on RFP specification committees*
- *Serve on RFP technical committees*
- *Serve on RFP financial committees*
- *Volunteer to support MEEC Events*
- *Marketing - photography/videography support*