

MEEC IT Hardware Contract UMD-972016

Advanced Computer Concepts

Δ = New brand or discount increase as of Jan. 2020

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Acer	5%	4%	When available Volume and Promotional discounts of 11-28%.
Dell	15%	6%	When available Volume and Promotional discounts of 18-34%.
Δ HPI	15%	6%	When available Volume and Promotional discounts of 18-34%.
Δ Fujitsu	11%	4%	When available Volume and Promotional discounts of 14-32%.
Lenovo	15%	6%	When available Volume and Promotional discounts of 18-34%.
Δ Panasonic	15%	6%	When available Volume and Promotional discounts of 18-34%.
Samsung	11%	4%	When available Volume and Promotional discounts of 14-32%.

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Buffalo	13%	4%	Qualified configurations and opportunities of discounts from 16-32%
Δ Dell	21%	12%	Qualified configurations and opportunities of discounts from 25-36%
Δ Dell-EMC	21%	12%	Qualified configurations and opportunities of discounts from 25-36%
Δ Fujitsu	21%	12%	Qualified configurations and opportunities of discounts from 16-32%
Δ HPE	21%	12%	Qualified configurations and opportunities of discounts from 25-36%
Δ Nexsan	21%	12%	Qualified configurations and opportunities of discounts from 16-32%

Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation & Maintenance Services Minimum % Discount Off SELP*	Value Added Pricing
Δ Aruba/ HP	32%	10%	34-44% discounts available for qualified hardware opportunities
Δ CISCO	38%	21%	40-48% discounts available for qualified hardware opportunities
Δ Dell	24%	10%	25-38% discounts available for qualified hardware opportunities
Δ Dell-EMC	24%	10%	25-38% discounts available for qualified hardware opportunities
Δ D-Link	10%	4%	14-26% discounts available for qualified hardware opportunities
Enterasys	18%	10%	25-38% discounts available for qualified hardware opportunities
Δ HPE	32%	14%	34-44% discounts available for qualified hardware opportunities
iBoss	8%	4%	12-22% discounts available for qualified hardware opportunities
LG-Ericson	4%	2%	8-22% discounts available for qualified hardware opportunities
Δ Meraki/ Cisco	38%	21%	40-48% discounts available for qualified hardware opportunities

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Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Avocent	5%	When available Volume and Promotional discounts of 10-20%.
Axis Communications	8%	When available Volume and Promotional discounts of 10-26%.
Belkin	8%	When available Volume and Promotional discounts of 10-26%.
Buffalo Technology	13%	When available Volume and Promotional discounts of 15-30%.
D-Link	11%	When available Volume and Promotional discounts of 15-30%.
Fujitsu	5%	When available Volume and Promotional discounts of 10-20%.
Hitachi, Ltd.	5%	When available Volume and Promotional discounts of 10-20%.
Qlogic	11%	When available Volume and Promotional discounts of 15-30%.
Quantum	13%	When available Volume and Promotional discounts of 15-30%.
Seagate	13%	When available Volume and Promotional discounts of 15-30%.
Toshiba	13%	When available Volume and Promotional discounts of 15-30%.
Western Digital	13%	When available Volume and Promotional discounts of 15-30%.