$\Delta$  = New brand or discount increase as of Jan. 2020

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

		Hardware Minimum % Discount Off	Installation &  Maintenance Services  Minimum % Discount	
	Brands	SELP*	Off SELP*	Value Added Pricing
	Dell	35%		
	HPI	12%		
				34% for Desktop, Laptop, and Portable Computers/ Tablets
Δ	Lenovo	5%	20%	(not including topseller or Chromebooks).
	LG	50%		

#### <u>Category 2</u> - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

	Brands	Hardware Minimum % Discount Off SELP*	Installation &  Maintenance Services  Minimum % Discount  Off SELP*	Value Added Pricing
	Dell	37%		
	Dell-EMC	37%		
Δ	Lenovo	35%	20%	
	Pure Storage	13%		
Δ	StorageCraft	40%	40%	
	Tintri	8%		

#### <u>Category 3</u> - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

		<u>Hardware</u> Minimum %	<u>Installation &amp;</u> <u>Maintenance Services</u>	
	"Server Class	Discount Off	Minimum % Discount	
	Hardware" Brands	SELP*	Off SELP*	Value Added Pricing
	Dell	37%		
Δ	Lenovo	35%	20%	

### <u>Category 4</u> - Network Hardware

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Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

Brands	Hardware Minimum % Discount Off SELP*	Installation &  Maintenance Services  Minimum % Discount  Off SELP*	Value Added Pricing
Dell	42%		
Dell-EMC	42%		
HPE	37%		
Juniper	32%	20%	

Jan. 2020

### <u>Category 5</u> - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers

printers.  Brands	Minimum % Discount Off SELP*	Value Added Pricing
Adaptec	2%	
ADS Technologies	2%	
Antec	2%	
AOC Monitors	2%	
APC	2%	
ASUS	2%	
ATI	2%	
Augmentix	2%	
Avaya	2%	
AVerMedia	2%	
Avocent	2%	
Axis Communications	2%	
Belkin	2%	
BenQ	2%	
Brother	2%	
Buffalo Technology	2%	
Cables Unlimited	2%	
Canon	2%	
Case Logic	2%	
Centon	2%	
Chief	2%	
Clear Touch	35%	
Corsair	2%	
Creative Labs	2%	
CyberLink	2%	
CyberPower	8%	
Dalite	2%	
Dell	2%	
D-Link	2%	
Draper	2%	
Dymo	2%	
Eaton	2%	
ECS (EliteGroup)	2%	
Elmo	2%	
EnGenius Technologies	2%	
Epson	2%	
Epson America	2%	
Ergotron	2%	
ESET	2%	
Everki	2%	
Fellowes	2%	
Fujitsu	2%	
Garmin	2%	
Griffin Technology	2%	
Hitachi, Ltd.	2%	
HPE	2%	
HPI	2%	
Imation	2%	

Jan. 2020 2

Brands	Minimum % Discount Off SELP*	Value Added Pricing
IOGear	2%	
Iomega Corp	2%	
ioSafe	2%	
iStarUSA Inc.	2%	
JABRA	10%	
JVC	2%	
Kemp	2%	
Kensington	2%	
Kodak	2%	
LaCie	2%	
Lego	2%	
Lenovo	15%	
Lexar	2%	
Lexmark	2%	
LG	50%	
Liebert	2%	
Logitech	2%	
Memorex	2%	
Mobile Edge	2%	
NEC NEC	2%	
NEC Display Solutions	2%	
Netis Systems	2%	
Nikon Inc	2%	
Nuance	2%	
Nvidia	2%	
Oki Data	2%	
Olympus America Inc.	2%	
Panasonic	2%	
Patriot Memory	2%	
Pharos	2%	
Philips	2%	
Plantronics	2%	
Plextor	2%	
PNY	2%	
Promethean	2%	
Qlogic	2%	
Qnap	2%	
Q-See	2%	
Quantum	2%	
Ricoh	2%	
Sandisk	2%	
Seagate	2%	
Sharp	2%	
Shuttle Computer	2%	
Sigma Product	2%	
SimpleTech	2%	
Sony	2%	
SuperMicro	2%	
Swiss Gear	2%	
Synology Inc.	2%	
Targus	2%	
Toshiba	2%	
Transcend	2%	
Turtle Beach/Voyetra	2%	

Jan. 2020

Brands	Minimum % Discount Off SELP*	Value Added Pricing
Tyan	2%	
Verbatim	2%	
ViewSonic	2%	
VisionTEK	2%	
Vizio	2%	
Wacom	2%	
WatchGuard	2%	
Wenger	2%	
Western Digital	2%	
Xerox	2%	
XFX	2%	
Zebra	2%	
Z-Line	2%	

<sup>\*</sup>SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing

Jan. 2020 4