

**MEEC IT Hardware Contract UMD-972016
OmegaCor Technologies**

▲ = New brand as of Jan. 2020

Category 1 - Desktop, Laptop, & Portable Computers / Tablets

| Brands | <u>Hardware</u> Minimum % Discount Off SELP* | <u>Installation & Maintenance Services</u> Minimum % Discount Off SELP* | Value Added Pricing |
|-------------|---|---|---|
| | | | |
| Acer | 10% | 10% | Deeper discount for quantity |
| | | | Specialty Tablets; Mini Tablet, Elite Pad 10%, Entry Level Notebooks; 11%, Ultra-Light & Tablet PC's 12%, Mid-Range Notebooks & Tablets 14%, High End and Workstation Mobility 15%, Entry Level & Specialty Desktops (Includes all AIO)11%, Mid Range Desktop 12%, High End Desktop 13%, Entry Value and Mid Range Desktop 15%, High End Workstation 25%, Workstation CTO 16% |
| HPI | 10% | 15% | |
| Lenovo | 25% | 25% | 5% additional discount for quantities over 5 |
| ▲ Microsoft | 5% | 5% | |
| Toshiba | 10% | 10% | Deeper discount for quantity |

Category 2 - Data Storage Devices & Systems

Data Storage Devices include RAID arrays, stand-alone hard-drives, SAN systems, virtual storage hardware systems (not software as a service), other versions of data storage systems, and related installation and maintenance services to include software necessary for the operation of the storage device or system, at the option of an institution.

| Brands | <u>Hardware</u> Minimum % Discount Off SELP* | <u>Installation & Maintenance Services</u> Minimum % Discount Off SELP* | Value Added Pricing |
|-----------|---|---|------------------------------|
| | | | |
| Barracuda | 10% | 10% | Deeper discount for quantity |
| Buffalo | 10% | 10% | Deeper discount for quantity |
| Dell-EMC | 30% | 30% | Deeper discount for quantity |
| HPE | 20% | 15% | Deeper discount for quantity |
| Lenovo | 25% | 25% | Deeper discount for quantity |
| Net Gear | 25% | 25% | Deeper discount for quantity |

Category 3 - Server Class Hardware Equipment & Virtual Computing

Server class computers and equipment as well as related installation and maintenance services. Includes software necessary for the operation of the server system (data center or network of servers), at the option of an institution.

| "Server Class Hardware" Brands | <u>Hardware</u> Minimum % Discount Off SELP* | <u>Installation & Maintenance Services</u> Minimum % Discount Off SELP* | Value Added Pricing |
|-----------------------------------|---|---|-------------------------------|
| | | | |
| Dell | 25% | 15% | Deeper discount with quantity |
| HPE | 20% | 15% | Deeper discount with quantity |
| Lenovo | 25% | 25% | Deeper discount with quantity |

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Category 4 - Network Hardware

Network hardware and related installation and maintenance services. Includes software necessary for the operation, security and use of the network system, at the option of an institution.

| Brands | <u>Hardware</u> Minimum % Discount Off SELP* | <u>Installation & Maintenance Services</u> Minimum % Discount Off SELP* | Value Added Pricing |
|---------------|---|--|-------------------------------|
| Dell-EMC | 30% | 25% | Deeper discount with quantity |
| D-Link | 10% | 10% | Deeper discount with quantity |
| Lenovo | 20% | 20% | Deeper discount with quantity |
| Sonicwall | 25% | 25% | Deeper discount with quantity |

Category 5 - Computer Hardware Peripherals

A peripheral is a device attached to a host, but not part of it, and is more or less dependent on the host. It expands the host's capabilities, but does not form part of the core computer architecture. I.e. Monitors, smart monitors/ screens, sound systems for desktops, mice, pointing devices, IP cameras for desktops, data storage devices (stand alone or installed in computer case), printers.

| Brands | Minimum % Discount Off SELP* | Value Added Pricing |
|-----------------------|-------------------------------------|---|
| APC | 18% | Deeper discount with quantity |
| ASUS | 7% | Deeper discount with quantity |
| Brother | 10% | Deeper discount with quantity |
| D-Link | 10% | Deeper discount with quantity |
| Eaton | 10% | Deeper discount with quantity |
| Epson | 10% | Deeper discount with quantity |
| Epson America | 10% | Deeper discount with quantity |
| Fujitsu | 10% | Higher end Model 20%, Deeper discount with quantity |
| HPE | 20% | Deeper discount with quantity |
| HPI | 10% | Imaging and Printers 15% |
| Kensington | 15% | Deeper discount with quantity |
| Lenovo | 10% | Deeper discount with quantity |
| Logitech | 10% | Deeper discount with quantity |
| NEC | 15% | Deeper discount with quantity |
| NEC Display Solutions | 15% | Deeper discount with quantity |
| Oki Data | 10% | Deeper discount with quantity |
| Qlogic | 15% | Deeper discount with quantity |
| Seagate | 5% | Deeper discount with quantity |
| SuperMicro | 10% | Deeper discount with quantity |
| ViewSonic | 20% | Deeper discount with quantity |
| Western Digital | 5% | Deeper discount with quantity |
| Xerox | 20% | Deeper discount with quantity |

*SELP = Contractor's published or otherwise verifiable Standard Educational List Pricing